



**Director's Report
Board of Director's Meeting
Wednesday, October 26, 2016**

Announcements

- Our Short Term Assistance and Referral (STAR) Coordinator, Chris Grinder, has tendered his resignation. Chris and his family will be moving to Anchorage due to family health issues. We are currently recruiting to fill this position.
- Correction (from my report last month): the Jesuit Volunteer retreat will not conflict with the Alaska IL Conference in Anchorage on February 17 & 18th @ the BP Energy Center, as it will be held the week prior.
- The Juneau Auction/Dinner grossed over \$34K! Thanks to all the Juneau board members for your support!
- Special thanks to Bob for donating the proceeds of a historic mug from the Alaskan Brewery.

Mark Your Calendars

- ❖ Friday, November 18 is the Ketchikan Auction/Dinner Gala @ The Landing
- ❖ Have a Heart for SAIL will be held in February in Sitka this year. We are looking at Friday, Feb. 3rd or Friday, Feb. 10th. Stay tuned!

Wildflower Court

- To follow up on our conversation from last month: the four new beds Wildflower Court seeks to add to their facility will not be exclusively used as rehabilitation (short stay) beds. Per our discussion last month, SAIL will not be supporting the Wildflower Court Certificate of Need (CON) application.

Grants

- Thank you for voting electronically between meetings in favor of SAIL applying for a grant from the Haines Borough for operational support for our Haines office.
- WOW: SAIL is one of only three agencies in the country to be awarded a new three year demonstration grant from the Administration on Community Living (ACL) to increase our capacity to serve Indian

Country'. Year one is \$211K and the following two years are slightly higher (grant mandated award between \$200K and \$250K annually). Project officially started 10-1-16. Special thanks to Norton for his (and Tlingit and Haida Regional Housing Authority) support through the application process. Additional grant partners include the tribal governments in Yakutat, Hoonah, Kake, Angoon, Klawock and Metlakatla and the Central Council Tlingit and Haida Indian Tribes of Alaska; SEARHC; University of Montana Rural Institute on Disability; Independent Living Research Utilization (ILRU); and the Associated Programs for Rural Independent Living (APRIL).

Ketchikan Taxi Update

The last time we successfully put an accessible taxi on the road in Ketchikan, we had a grant from ADOT&PF for 80% and we mandated the taxi company we partnered with pay the 20% required vehicle match. As I've been reporting, we have had a heck of a time getting a taxi company to partner with us to restart the program.

Currently the City of Ketchikan is working to draft an ordinance to incentivize providing 24:7 accessible on-demand service including permits exclusively for accessible vehicles, designated prime parking, and permits for non-accessible cabs. Both cab companies have indicated their willingness to respond to our RFP. We are waiting until the ordinance has passed to put out the RFP.

In lieu of mandating the 10% match we need for vehicle 1 (Rasmuson put in 10%) and the 20% match we need on vehicle 2, I recommend we use SAIL cash reserves for this purpose (approx. \$18K) and recoup our investment with monthly lease fees. This will allow more control on our end. This is an action item on the agenda.

Fees for Service

Division of Vocational Rehabilitation (DVR) Community Rehab Provider Services
Our Pre-Employment Transition Services (PETS) project in the Ketchikan alternative high school has had a little bit of a rough start. The district Superintendent shut the program down until we mutually agreed to a couple fixes. This has been done and we anticipate the program will resume in short order. In Haines, our PETS project is underway at the high school with 3 enrollees.

Veterans' Options for Independence, Choice and Empowerment (VOICE) SE
Again, giant thanks to both Sierra and Tristan for jumping hoop after hoop to get us approved to provide this Veteran's Home and Community Based Service program. We are in the home stretch of approval.

Home Modifications for Aging in Place (HomeMAP)

Completed the State questionnaire/survey to provide feedback and suggestions on year one of the mandatory comprehensive home survey requirement for all home

modification grant projects. We anticipate a new round of state home modification grants to come out shortly.

Financial

- Last month we rescheduled our audit report for this month to allow Rick Jones of Kendall, Prebola and Jones CPA's, the firm we hired last year to assist us filing an Indirect Cost Rate (ICR) with the feds, to review our draft audit. When Rick finally got to the review, he determined this exercise should wait until the following year as the feds have granted us a provisional ICR and the new ICR wasn't in effective during any of FY16.

Thanks again to Susan Listberger of Bookkeeping Plus, for the outstanding job she does for us. As you can see from our financials, we are highly diversified and complex, especially for an agency our size. Despite all that, once again have zero findings in our fiscal audit and are on firm financial footing.

This is to certify that SAIL has paid all payroll taxes, employee pensions & health insurance premiums due as of today's date. Additionally, this certifies that the Ex. Director reviewed all accounting adjustments w/ the bookkeeper.