SAIL, Inc.								
FY 16 Budget								
July 2015 through June 2016								
Unrestricted revenues based on FY15 actuals						**Proposed FY16**	**FY15 Original**	
	Ordinary Income/Expense							
		Income						
			Restricted Revenue					
					AK USA KTN 73	$ 1,000.00	$ -	Actually got in FY15
					CBJ Adult Block Grant 14	$ 25,000.00	$ 25,000.00	
					CBJ Disability Empowerment 44	$ 50,000.00	$ 50,000.00	
					CBJ Youth	$ 13,426.00	$ 13,426.00	
					CBJ Tourism	$ 24,000.00	$ 48,000.00	
					Challenge Grant 12	$ -	$ 39,350.00	Not applied for
					Chilkat Valley Comm Found 55	$ 1,500.00	$ 1,500.00	
					Comm Initiative	$ 25,000.00	$ 25,000.00	
					Dept of Education grant 02	$ 317,712.00	$ 317,712.00	
					DHSS ADRC Medicare Counseling	$ 15,000.00	$ 15,000.00	
					DHSS Aging/Disability Res 17	$ 211,558.00	$ 209,058.00	
					DOL ILiving 05	$ 77,210.00	$ 108,210.00	
					DOL Interpreter Referral 03	$ -	$ 58,950.00	No longer available
					DOL OBA 04	$ 53,945.00	$ 53,945.00	
					DOT voucher and new vehicles	$ 185,000.00	$ 141,217.00	2 new vehicles in FY16
					Mental Health Essential Equip	$ 18,651.00	$ -	New grant
					Haines Borough grant 60	$ 3,000.00	$ 4,000.00	
					HomeMod		$ 21,731.00	No longer available
					Trust HomeMaps	$ 48,000.00	$ 35,000.00	
					Ketchikan Borough grant 46	$ 10,000.00	$ 12,000.00	
					Ketchikan City Grant CY	$ 11,000.00	$ 13,040.00	
					NONPROFIT Center-UHS	$ 5,000.00	$ 5,000.00	
					AMHTA Mini grants	$ 30,000.00	$ 8,591.00	
					Rasmuson Sabbitical	$ -	$ 37,333.00	No longer available
					PETS	$ 11,500.00	$ -	New grant
					Sitka Charitable Trust	$ 4,400.00	$ 2,750.00	
					Sitka City Grant 23	$ 7,500.00	$ 8,357.00	
					United Way Grant	$ 1,500.00	$ 1,500.00	
					Douglas Dornan Fund 35	$ 5,000.00	$ 3,000.00	
					White Elephant 71	$ 2,000.00	$ 2,000.00	
			Total Restricted Revenue			$ 1,157,902.00	$ 1,260,670.00	
			Unrestricted Revenue					
					Activity fees income	$ 22,000.00	$ 30,000.00	
					Auction	$ 32,000.00	$ 30,000.00	
					Benefits Analysis	$ 20,000.00	$ 12,000.00	
					CHD/ASPEN	$ 1,500.00	$ 1,500.00	
					Contract Income	$ 500.00	$ 500.00	
					Corporate Donations	$ 5,500.00	$ 17,000.00	
					DVR Vendor Services	$ 10,000.00	$ 5,000.00	
					Equipment income	$ 500.00	$ 500.00	
					Home Maps	$ 15,000.00	$ 40,000.00	
					Individual Donations	$ 37,000.00	$ 27,750.00	
					Interpreter Fees		$ 12,000.00	
					Interest Income	$ 1,200.00	$ 1,200.00	

Unrestricted revenues based on FY15 actuals	Proposed FY16	FY15 Original	
Misc Fundraisers	$ 7,500.00	$ 10,500.00	
ORCA rec trip income	$ 50,000.00	$ 20,000.00	
OFR		$ 7,000.00	
PETS	$ 45,000.00	$ -	New project
Skaggs Foundation	$ 8,000.00	$ 5,000.00	
Social Security	$ -	$ 2,500.00	
Taxi token sales	$ 28,000.00	$ 28,000.00	
Training income	$ -	$ 200.00	
Whale Watch Trips	$ 7,500.00	$ 9,000.00	
Total Unrestricted Revenue	$ 291,200.00	$ 259,650.00	
Total Income	$ 1,449,102.00	$ 1,520,320.00	
Expense			
Total 100 · Salaries & Wages	$ 807,242.00	$ 919,636.00	
Total 200 · Travel Expense	$ 51,345.00	$ 58,071.00	
Total 300 · Facility	$ 125,447.00	$ 132,055.00	
Total 400 · Supplies Expense	$ 30,000.00	$ 28,755.00	
Total 500 · Equipment Expense	$ 137,765.00	$ 67,145.00	
Total 600 · Contracts	$ 199,011.00	$ 203,295.00	
Total 700 · Other Expense	$ 127,626.00	$ 118,619.00	
Total Expense	$ 1,478,436.00	$ 1,527,576.00	
Net Cash Budget	$ (29,334.00)	$ (7,256.00)	
Depreciation	$ 50,000.00	$ 50,000.00	
Total Budget	$ (79,334.00)	$ (57,256.00)	