
2020 Gratitude Report

Southeast Alaska
Independent Living

July 1, 2019 to June 30, 2020
Annual Report to Donors



Inspiring Personal Independence



Ingenuity and Generosity in Uncertain Times

2020 has been one for the record books. At SAIL we embarked on the year full of hope. With an innovative and talented staff, dedicated agency partners, and generous donors, we were looking forward to a year of celebration and reflection.

For starters, 2020 marks the 30th Anniversary of the American's with Disabilities Act, which was signed into law in 1990. From the built environment to employment to public transportation and schools, this groundbreaking civil rights legislation transformed nearly all aspects of public life for people who experience disabilities. SAIL's mission, *Inspiring Personal Independence*, is at the heart of the ADA, and we looked forward to celebrating how far we've come as a nation toward access for all.

Then COVID hit. The pandemic has laid bare the existing inequities in our society. Nursing home deaths, prolonged

isolation, and warnings of care rationing illustrated the continued vulnerabilities for seniors and people who experience disabilities. Families were anxious. They looked to SAIL for help.

That's when SAIL's mission became more relevant than ever. SAIL's core philosophy embraces the belief that people with disabilities must be empowered to take control over their own lives. That belief drove our work in 2020, and led to stronger outcomes across Southeast Alaska. Consumers gathered (virtually) to lead their own peer support programs, families worked to bring loved ones safely home from

nursing facilities, and elders reached out to find the resources to make needed changes to their homes (like ramps and accessible bathrooms) so they could stay in their communities as they age.

Thanks to the extraordinary generosity of donors like you, SAIL has been able to respond to the needs of more than 2,700 seniors and people experiencing disabilities in FY20. For some, it was as simple as a phone call and advice to set them on the right course. For others, it meant months of planning and work to find the best solution. In every instance, SAIL was able to respond with ingenuity and empathy thanks to you.

While we don't know what the future holds, we know that with your help, SAIL will be there to *Inspire Personal Independence* for many years to come. Thank you.


Joan O'Keefe
Executive Director


Norton Gregory
Board Chair

Safe and Secure at Home

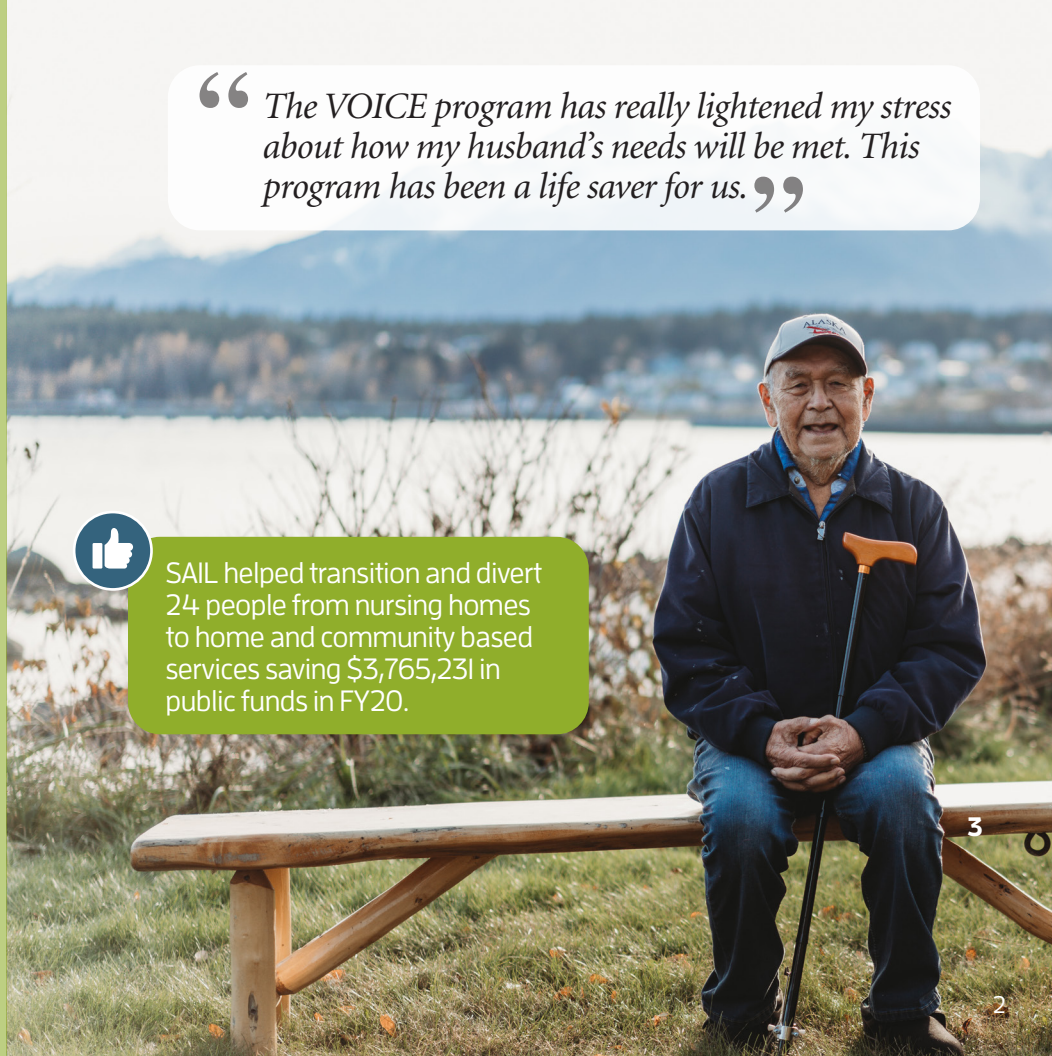
SAIL's work with elders and veterans across Southeast Alaska was more important than ever this year. The onset of the COVID-19 pandemic highlighted the health risks for those living in nursing care, and deepened the desire for those who want to live safely at home. In addition to increased safety, some of the reasons many people prefer to age in place are familiar settings and routines, maintaining independence as long as possible, and cost savings by delaying a move to an assisted living facility or nursing home.

SAIL's Veteran-directed VOICE program served 18 veterans across 9 Southeast communities, helping them to access VA funding to hire their own assistants and pay for equipment to help them live safely at home.

“The VOICE program has really lightened my stress about how my husband's needs will be met. This program has been a life saver for us.”



SAIL helped transition and divert 24 people from nursing homes to home and community based services saving \$3,765,231 in public funds in FY20.





Employment Services: Learning the Skills and Finding the Right Fit

SAIL's work with youth who want to transition to the work force isn't limited to the summer months. In addition to our popular summer work programs in Juneau, Haines and Sitka, we offer high school pre-employment classes for students who experience learning, physical or developmental disabilities. The classes help students gain job skills and explore career opportunities that fit with their interests. What's their favorite part of class? Visiting job sites and seeing how work gets done behind the scenes! As one student said, "I can actually see myself working here some day!" SAIL also works with adults who experience disabilities to connect them with trial work experiences and job opportunities that match their skills and interests at businesses and local government agencies. In FY20 SAIL responded to 178 requests for help finding and keeping employment.



SAIL assisted 80 individuals with intensive employment skills training, work exploration, and paid work experiences in FY20.

“ I feel more prepared for work after this class. I learned to speak up and ask more questions! ”





SAIL 
 throughout Southeast Alaska

 FY 20 SAIL Offices
 Other communities served by SAIL

www.sailinc.org
 to find a SAIL office closest to you.

Access to Independence: Building Safety at Home



26 families and businesses received home modification and accessibility assessments in FY20. SAIL oversaw 75 additional home modification reports across Alaska.

SAIL works throughout Southeast to ensure a safe home environment for seniors and people living with disabilities. Helpful home modifications, such as ramps or grab bars, and assistive technology, like durable medical equipment and smart home technology, can make all the difference for those who want to remain at home.

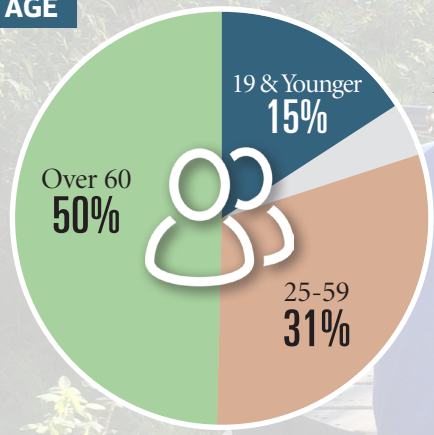
In Sitka, Dennis was living in an apartment with stairs-only access. Dennis experiences diabetes and had his left leg amputated. After surgery, he faced architectural barriers just getting in and out of the door to his home and navigating the bathroom. The 16-inches from the sidewalk to his entry door, while easy to navigate before he needed a wheelchair, became an unsafe and isolating obstacle. SAIL worked with Dennis to identify essential modifications like a roll-in shower and a ramp to his front door, and gathered grant funding so he could live at home safely, and leave his home independently.



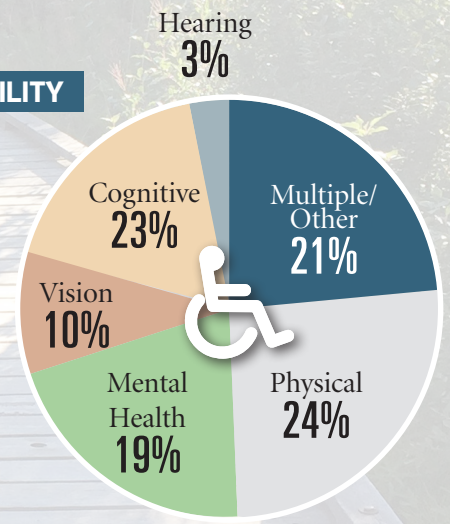
“Without SAIL’s assistance I would have been stuck indoors. As everybody knows, being inside is overrated.”

SAIL Service Demographics

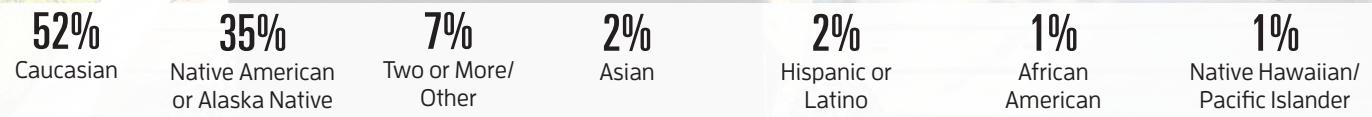
AGE



DISABILITY



ETHNICITY



Ticket to Ride – Reliable, Accessible Transportation in Southeast

Reliable transportation is a key building block for personal independence. Adults with disabilities are twice as likely as those without disabilities to have inadequate transportation. That deficit inhibits one's ability to work, access healthcare and participate in everyday activities like shopping independently. SAIL is committed to ensuring reliable, accessible transportation options for people who experience disabilities. Throughout Southeast we engage in transportation coalitions, support senior van services, partner to ensure accessible taxis are on the road, and offer discounted vouchers for taxi rides and bus passes to lower the barriers to accessing essential transportation in Southeast.



420 Alaskans used taxi vouchers and bus passes to access more than 7,000 rides in Juneau, Ketchikan and Sitka in FY20!

“Accessible taxis mean I can do my shopping, take care of bills and go to medical appointments on my own.”

Your Generosity Inspires Personal Independence. Thank You!

The following gifts were made in memory or honor of loved ones. These gifts are a meaningful way to keep the memory of your loved one alive, or to recognize someone you admire.

IN HONOR OF:

Anthony Delgado	Kathleen Hansen
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IN MEMORY OF:

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The list of donors on the following pages include gifts received between July 1, 2019 and June 30, 2020. Not included are the many in-kind contributions that greatly aid in our mission, nor the dozens who have donated to SAIL anonymously. Thank you to each and every one of you for your generous support!

Donors marked with * are members of SAIL's Legacy Society for Independence. Legacy Society members have included a gift to SAIL in their will, estate plans or retirement account. Legacy gifts are permanently invested in the SAIL Legacy Fund endowment, and leave a lasting impact. For more information on leaving your Legacy for Independence, go to www.sailinc.org/plannedgiving.

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Southeast Alaska Independent Living, Inc.
Statement of Financial Position
 as of June 30, 2020

ASSETS	
CURRENT ASSETS	
Cash and cash equivalents: Operating	
	\$ 376,208
Accounts and grants receivable	426,119
Prepays and deposits	49,474
Total Current Assets	851,801
PROPERTY AND EQUIPMENT, net	668,098
LONG-TERM INVESTMENTS	237,852
BENEFICIAL INTEREST	95,005
Total Assets	\$ 1,852,756
LIABILITIES AND NET ASSETS CURRENT LIABILITIES	
Accounts payable	
	\$ 14,995
Accrued payroll expenses	121,999
Paycheck Protection Program advance	86,334
Refundable advances	81,268
Total Current Liabilities	304,596
NET ASSETS	
Without Donor Restrictions Undesignated	384,950
Invested in equipment and leasehold improvements	668,098
Beneficial interest	95,005
Board-designated endowment	237,852
Total Net Assets Without Donor Restrictions	1,385,905
With Donor Restrictions	162,255
Total Net Assets	1,548,160
Total Liabilities and Net Assets	\$ 1,852,756

SAIL Funding

Federal Support	19%
State Support	37%
Municipal and Foundation Grants.....	21%
Fee for Service	17%
Individual and Corporation Donations* ...	6%

**Your philanthropic support provides SAIL with critical unrestricted dollars, allowing us to remain responsive to needs in each of our communities, especially in times of unexpected challenges. Individual donors contributed more than \$107,000 to SAIL in FY20. Thank you!*

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SAIL is a United Way of SE Alaska partner agency

“I love that there’s a place to meet up with others like myself in different group activities. It’s my favorite part of the week.”

Peer Support- Learning and Leading Together

Studies show that peer support increases an individual's self-esteem, confidence, sense of control, ability to bring about changes in their lives, and their sense of hope and inspiration. SAIL offers 9 different peer support groups (Mental Health, Low Vision, Traumatic Brain Injuries, youth and adult recreational outings through ORCA, Young Adult Skill Building, Deaf/Hard of Hearing, Parents of Children with Disabilities, and our recently added Autism Support Group), with 291 total meetings or activities across 5 communities in FY20. The switch to virtual support groups in

the spring was a boon to those in outlying areas who previously couldn't participate in person.



SAIL hosted nearly 300 peer support meetings and activities in FY20.



3225 Hospital Drive, Suite 300
Juneau, Alaska 99801



SAIL Loaned out more than 1,350 items from our Loan Closets in FY20– so individuals could live safely at home after an injury or as they age!

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2020 Gratitude Report

Southeast Alaska Independent Living Annual Report to Donors