



United Way of Southeast Alaska
Partner Agency

Inspiring Personal Independence



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SOUTHEAST ALASKA INDEPENDENT LIVING

3225 Hospital Drive, Suite 300 Juneau, AK 99801

Southeast Alaska Independent Living, Inc.
2017 Annual Report
Values in Action

Inspiring Personal Independence
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Guiding Values



Welcome Friends,

At SAIL, our core values lay the foundation for everything we do. As such, we are committed to ensuring that each of our communities are **accessible** and **inclusive**. A highlight of the past year was the expansion of our accessible taxi program to Ketchikan. Further, as an Aging and Disability Resource Center, our loan closet, peer support groups, advocacy classes, independent living trainings and our adaptive recreation program (ORCA) all help our neighbors participate in life and activities in their communities.

SAIL works **collaboratively** in each one of our Southeast communities and we are committed to **advocating** for everyone we serve. Examples include our expanded efforts to partner with Alaska Native communities throughout Southeast Alaska. This new program, IL STAND, will increase our capacity to deliver culturally relevant independent living services and supports in rural villages in Southeast. Our partnership with Eaglecrest Ski Area also deepened with upgraded space for adaptive ski and snowboard lessons.

SAIL is able to provide opportunities and services to our neighbors and friends through careful stewardship of our resources. We are committed to operating with **integrity**, maintaining our focus on the individuals and families we serve and the communities in which we live.

SAIL is dedicated to helping seniors and people experiencing disabilities achieve greater independence, dignity and improved quality of life. We are proud to share our achievements with you, and affirm our commitment to the people and communities of Southeast Alaska.

Thank you for joining us on this voyage.

Kate Burkhart, Board President

1 | 2017 SAIL Annual Report

Inspiring Personal Independence

Scenes from around Southeast

Thanks to a collaboration between SAIL, Doris' church, Haines Senior Village and local volunteers, Doris can now safely access her home on her own. *"Now I can walk down my sidewalk without holding on to anyone. It gives me a little more independence and I like that."*

- Doris, Haines



The snow was back! The ORCA program and Eaglecrest hosted a full winter of adaptive and inclusive skiing for all ages and abilities, including consumers from Sitka and Ketchikan!



"Bruce & I cannot thank SAIL enough for this beautiful bike! It is so humbling. It's beautiful. Bruce rode it down the sidewalk with the light on and told me it's a five star!"

- Christie, Bruce's wife, Wrangell



for Seniors and People with Disabilities

2017 SAIL Annual Report | 18

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for Seniors and People with Disabilities

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Thank you for the incredible, dedicated, amazing work you do!

(Note from an Anonymous SAIL Donor)

...continued from previous page.

Leah LaBar	Bobbie McCreary	David and Snova Parish	Michael Stark and MJ Grande
Ward Lamb	Marcia Mckenzie	Serena Partlow	Diana Stevens
James Lapchynski	Edward and Marie Mecham	Margaret and Bob Plucker	Mallory Story
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Brian Laurent	Cecilia Miller	Kelsey Potdevin	Gordon Tandy
Patrick and Edna Leamer	Christopher Miller	Cheryl Putnam	Charline Tate
Jennifer Lefing	Laura Minne	JoAnn Quigg	Therese Thibodeau
Bill and Aurele Legere	Jeannie Monk	Eve Rauscher	Marjorie Thomson
Tom Lesh	Robert Morgenthaler	Willow Ritter	Kirk Thorsteinson
Joyce Levine	Geoffrey Morpurgo	Benjamin Robinson	Douglas Toelle
Susan Listberger	Roman Motyka	Caren Robinson	Richmond Tolles
Cindy Litman	Kristin Muller	Jeannette Ross	Brittany Walkenford
Anne Lucas	Cathy Muse	Natalee Rothaus	Sarah Watkins
Kara Lunde	Ann Myren and Tim McDonough	Evelyn Rousso	Nancy Wilkins
Tyson and Erin Lupro	Peter Nakamura	Sarah J Rue and Francis J Rue, III	Julie Willey
Susan Macaulay	Tony Newman	Joanne Schmidt	Benjamin Williams
Leone and Gus Marx	David Nuetzel	Melissa Senac	Mary Wood
Sherri Maust	Marcia Nye	Maria Skuratovskaya	Leslie Wood and Jean Findley
Joan McBeen	Maura Odell	Southeast Alaska Animal Medical Center	Darcie Ziel
Molly McCormick and Arnold Liebelt	Optimum Health & Wellness Peter Ord	Ryan Stanley and Laura Hosey	

Thank you!

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On The Cover

In partnership with the Zach Gordon Youth Center, the Department of Labor and Workforce Development, Division of Vocational Rehabilitation, and the Disability Employment Initiative, ten Juneau teens experiencing disabilities spent the summer working in Juneau parks while developing job skills for life after high school. Here's what some of them they had to say about their transformative summer experience:

"I like the relationships we are making. We take care of each other. We get the work done." - Harold

"It's hard work and I'm proud of myself!" - Nick

"Three strengths of mine are having a good sense of humor, honesty and inclusiveness." - Christopher

"My favorite part of the job is being able to spend time with co-workers, improving my communication skills and helping." - Noah



"I'm proud of myself for getting my first job." - Ezeriah

"I'm positive, have a good sense of humor and when I'm committed, I'm committed!" - Tyler

"I learned how to work with others on a team to get the job done, understand differences and use each other's strengths." - Jack

"I liked getting to know people in the community and improving my teamwork skills. Teamwork goes a long way and that hard work pays off." - Kevin

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Empowerment



"I'd like to thank SAIL for helping me get my glasses. I have eye problems so this helps quite a bit. And the help with my [pocket talker] because I can't hear on both sides. Now I can hear when I use it in public (I don't have to ask my daughter) and it's easier for me to drive. I just appreciate your help, I wish I could have got it a long time ago."

- Grace, Sitka

"It's awesome. I'm comfortable and learning how to relax and enjoy myself. I'm so glad not to be couch surfing anymore. The help The Glory Hole and SAIL gave me was awesome. Before I was worried and stressed out all the time...I just quit smoking a week ago and my boys come to visit me all the time. My goal is to save money to go visit my grandchildren in Seattle sometime soon."

- Mark, Juneau



and use for this small token of my appreciation.

- Kris, Juneau



Natalie and Mario Benassi
Hannah Berry
Max Blust
Deborah Boettcher
Catherine Botelho and John Clark
Lynne Brandon
Matthew J. Brown
Patricia Brown
Cora Brunette
Sean Bryant
David Budbill

Jeff Budd
Jason Burke
Nancy Burke
Heather Carlton
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Emily Chapel and Micah Henrick
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Scott and Christy Ciambor
Norman Cohen
Gershon and Kerry Cohen
Matt and Kimberly Cole
John Couture
Jay and Judy Crondahl
Agnes D'Cafango
Rebecca Dierking
Stacy Diouf
Eliza Dorn
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Velja Elstad

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Madeline Handley
Sandra Harris
Shirley Hauser



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LaRae and Loren Jones
Nelle Jurgeleit-Greene
Harry and Elisabeth Kachline
Bertha and Peter Karras
Chere Klein
Kara Knox
Stacie Kraly and Jeanette St. George
Claudette and Socrates Kreuzenstein
Susan and Gerald Kuelbs

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Jim and Suzi Lowell



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Lutak Lumber
Susan Macaulay
Anthony and Amanda Mallott
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Kim McNamara

15 | 2017 SAIL Annual Report

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Will Metcalf
Donna Miller
David Moore
Mountain Market
Walter Norum
Susan Patterson
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Pfizer Foundation Matching
Gifts Program
Thad and Sandy Poulson
Omar Rodriguez and Veronica
Prida
Millie Ryan
Webb and Martha Sanderson
James Sarvella
Sealaska Timber Company, LLC
Margaret Sebens
Bob Small
Sally Smith
Elizabeth and Drew Spence

Patricia Spence
Elisabeth Swanson
Saralyn Tabachnick
Sherry and Robert Tamone
Terry Tavel
Sierra Thomas
Chris and Alyce Todd
Wanda Tydingco

"From the bottom of my heart, I want to thank you for the loan of the bathtub chair. It was a relief to find out about your services."
- Julie, Juneau

Michelle Umbs
Gale and Karl Vandor
Eileen Wagner
Christy Wallace
William Ward
Patricia Ann Ware

Robert Weinstein
Kristin and Frank White
Fred and Sally Wiley
Suzanne and Joe Williams
Wesley Williams
Gordon Williams
James Wilson and Patricia
Wilson
Kate Wolfe and Charlie Ford
Sherri von Wolfe and Travis
Miller

Collaboration Circle (up to \$99)

Donald Adam
Alaska Community Foundation
Carlos and Darlene Allen
AmazonSmile
Julie and Noble Anderson
Rebecca Antonoplos
Mary and Linn Asper

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15 | 2017 SAIL Annual Report

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Inspiring Personal Independence

Accessibility

Values in
Action



Versailles' ability to obtain these life skills...They are attentive to her needs and make the experience fun and exciting!"

for Seniors and People with Disabilities

Born with multiple disabilities and labeled 'failure to thrive' at birth, Versailles (Sai) is a fearless, fun-loving seven year old who loves to ski. Sai brings a 'can do' attitude as she tries new activities with curiosity and confidence. What started out with Sai being carried by her mom to a sit-ski for lessons, morphed into Sai stand-up skiing the next season with limited assistance. Her optimism, determination and positive spirit have resulted in continued gains in strength and courage, resulting in fewer assistive skiing devices while developing new skills for independence every day. *"We are so proud of the milestones that Versailles has achieved and continues to achieve. The experienced, trained and well organized staff of ORCA is a crucial element in*

- Versailles' mom, Sabrina

"ORCA is like my new family in town!"
- Charlie, Sitka



2017 SAIL Annual Report | 4

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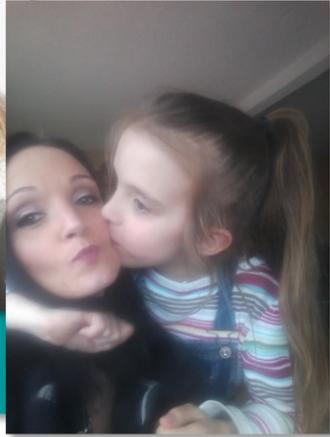
2017 SAIL Annual Report | 4

Integrity

Dakota's needs are many and complex. Her non-verbal communication can be a frustration for both her and her mom, Tina, and the resulting behavior has been described as "tornado-like". Unable to find daycare or natural supports, Tina and Dakota were in desperate need of answers.



Dakota with her mom, Tina.



So, Tina and Dakota reached out to SAIL. Staff quickly got to work assisting Tina with the eligibility and application process for Medicaid supports and, in near record time, Dakota was pulled for a waiver. A meeting, and subsequent hand-off, was made with Community Connections where services were structured to support Dakota in her growth and development. SAIL staff wrote a grant for an iPad

equipped with communication software and apps. Now, with well-deserved supports, Tina is overcome with gratitude and is now able to focus on her own, personal employment and housing goals. Meanwhile, in the short amount of time staff have known Dakota, her "tornado-like" energy has transformed into gentle hugs and soft good byes, melting both SAIL staff and Tina's hearts.

"It was so awesome. It opened my eyes that there are programs that help! [SAIL staff] went above and beyond what was expected. I am at a loss for words. She's not the same little girl."

-Tina, Ketchikan

Inspiring Personal Independence

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- Maci, Ketchikan

Walt and Beth Chapman
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Chuck and Donna Collins

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Diana and Mike Higgs
Leslie and Allen Holzman
Charles and Christine Horan
Dain Hunglemann
Susan Hunter-Joerns
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Gustavus Inn
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Danielle Lindoff
Logan General Tax Practice
Rosary Lombardo and Matt Knutson

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- Kathy, Ketchikan

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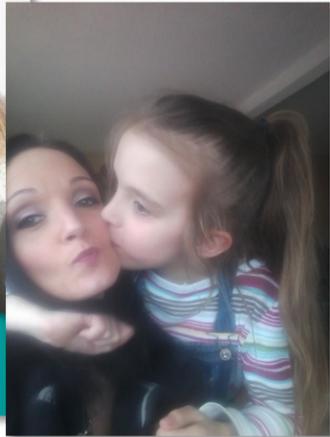
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Kristen Green

for Seniors and People with Disabilities

Gifts that make life easier are the best ones in the world. I

Thank you to everyone who generously supported SAIL during FY17! This list does not include the many in-kind contributions that greatly aid in our mission, nor does it include the dozens who have donated to SAIL anonymously. THANK YOU!

Empowerment Circle (\$2,000 and over)

Alaska Mental Health Trust Authority
Chilkat Valley Community Foundation
Disabled Sports USA
Douglas-Dornan Memorial Fund
First Bank
Hecla Charitable Foundation

13 | 2017 SAIL Annual Report

Juneau Community Foundation
Sitka Permanent Fund Charitable Trust
Skaggs Foundation
White Elephant

Advocate Circle (\$1,000 to \$1,999)

Alaska USA Federal Credit Union
Paul and Sioux Douglas
Rosemarie Duran
Michael LaGuire
Greg Pilcher and Hilary Young
Claire Richardson
Stephen Stewart



Accessibility Circle (\$500 to \$999)

Alaskan Brewing Company
Annie and Walter Carpeneti
Marianna Carpeneti
Nancy Davis
Fred Meyer Community Rewards
Brandee Gerke and Andrzej Piotrowski
Hugh and Shari Grant
Jeff and Frances Grant
Hollis Handler
Ray and Emily Howard
Howzers IGA Supermarket
Juneau Central Labor Council
Kimberly Kiefer
Chere Klein
James and Elizabeth Knackstedt
Rose Manning
Joan & Larry O'Keefe

Inspiring Personal Independence

Robert Purvis
Rasmuson Foundation
Bob and Chris Urata
Beth and Gregory Weldon

Innovation Circle (\$100 to \$499)

Best Western Landing Hotel
Rhonda Biles
Amanda Blackgoat and Kwame Diehl
Joyanne Bloom
Sara Boesser and Juanita Reese
Ralph Borders
Sarah Bosma
Harriet Botelho
Patti and Stephen Bower
Ron and Cathy Bressette
Kate Burkhart
James and Terry Calvin
Marianna Carpeneti

Barbara runs her own errands. She goes to church and attends community events on her own. But this wasn't always so. With an indoor-only mobility scooter, Barbara felt increasingly trapped in her home. Less and less independent, she relied heavily on family and friends for rides and errands, worried she would be stranded with a dead scooter battery.

After an outreach trip to Petersburg by SAIL staff discovered an unsafe charging station, it was decided that Barbara needed a new scooter. Staff helped Barbara fundraise to purchase and ship an outdoor scooter to Petersburg and coordinated with her landlord to install a safer, fully grounded plug-in within inches of the charging device for the scooter. All of this was made possible due to the collaboration between Barbara's housing manager, her mental health provider, church, community members and SAIL Staff. Now, Barbara has her freedom back.

"SAIL's a great and wonderful organization that helps people gain their independence. I appreciate the help that SAIL gave me to buy my scooter. It helps me get around and be active in the community, I don't have to rely on others to shuffle me around. I no longer feel trapped. I'm excited to be able to go to church, city functions, the parade, May Festival (Little Norway), the store....anywhere!"

- Barbara, Petersburg

for Seniors and People with Disabilities



2017 SAIL Annual Report | 6

Collaboration

Values in Action

Gifts that make life easier are the best ones in the world. I

Thank you to everyone who generously supported SAIL during FY17! This list does not include the many in-kind contributions that greatly aid in our mission, nor does it include the dozens who have donated to SAIL anonymously. THANK YOU!

Empowerment Circle (\$2,000 and over)

Alaska Mental Health Trust Authority
Chilkat Valley Community Foundation
Disabled Sports USA
Douglas-Dornan Memorial Fund
First Bank
Hecla Charitable Foundation

13 | 2017 SAIL Annual Report

Juneau Community Foundation
Sitka Permanent Fund Charitable Trust
Skaggs Foundation
White Elephant

Advocate Circle (\$1,000 to \$1,999)

Alaska USA Federal Credit Union
Paul and Sioux Douglas
Rosemarie Duran
Michael LaGuire
Greg Pilcher and Hilary Young
Claire Richardson
Stephen Stewart



Accessibility Circle (\$500 to \$999)

Alaskan Brewing Company
Annie and Walter Carpeneti
Marianna Carpeneti
Nancy Davis
Fred Meyer Community Rewards
Brandee Gerke and Andrzej Piotrowski
Hugh and Shari Grant
Jeff and Frances Grant
Hollis Handler
Ray and Emily Howard
Howzers IGA Supermarket
Juneau Central Labor Council
Kimberly Kiefer
Chere Klein
James and Elizabeth Knackstedt
Rose Manning
Joan & Larry O'Keefe

Inspiring Personal Independence

Robert Purvis
Rasmuson Foundation
Bob and Chris Urata
Beth and Gregory Weldon

Innovation Circle (\$100 to \$499)

Best Western Landing Hotel
Rhonda Biles
Amanda Blackgoat and Kwame Diehl
Joyanne Bloom
Sara Boesser and Juanita Reese
Ralph Borders
Sarah Bosma
Harriet Botelho
Patti and Stephen Bower
Ron and Cathy Bressette
Kate Burkhart
James and Terry Calvin
Marianna Carpeneti

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Values in Action

Values in Action **Inclusion**

Thanks to the Department of Labor and Workforce Development, Division of Vocational Rehabilitation, the Disability Employment Initiative and the support of many local businesses, six Haines and Klukwan teens were employed with summer work experiences in the Chilkat Valley. Here are just a few of their successes:



Kama's athleticism proved a great match for his placement at a local garden nursery. His politeness, excellent communication skills and ability to build in constructive feedback turned into a job offer from the employer!



High school senior Nicholos worked for a four-wheeler tour company. His work ethic was best summed up as dedicated. Whether walking seven miles to get to work or army crawling to vacuum every inch of a room, Nicholos was passionate about doing the job right and is on the path to relying less and less on a job coach.



Shy at first appearance, Gilbert's strong work ethic and consistent punctuality resulted in being hired on by the grocery store where he was placed!

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SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

BALANCE SHEETS

	2017	2016
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents:		
Operating	\$ 542,171	\$ 563,700
Project Playground	117,820	45,450
Receivables:		
Accounts receivable	96,958	75,738
Grants receivable	281,635	134,681
Employee receivables	-	240
Prepays and deposits	30,257	30,363
Total current assets	1,068,841	850,172
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, net	279,230	251,191
Total assets	\$ 1,348,071	\$ 1,101,363

LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ 105,376	\$ 36,190
Accrued payroll expenses	52,937	45,516
Payable to Project Playground	117,773	45,450
Deferred revenue	9,444	11,497
Accrued compensation payable	38,088	41,018
Total current liabilities	323,618	179,671
NET ASSETS		
Unrestricted net assets:		
Undesignated	738,529	662,954
Invested in equipment and leasehold improvements	279,230	251,191
Total unrestricted net assets	1,017,759	914,145
Temporarily restricted net assets	6,694	7,547
Total net assets	1,024,453	921,692
Total liabilities and net assets	\$ 1,348,071	\$ 1,101,363

*See SAIL's audited financial statements, year ended June 30, 2017, for a complete presentation of SAIL's financial condition and results of operation.

SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

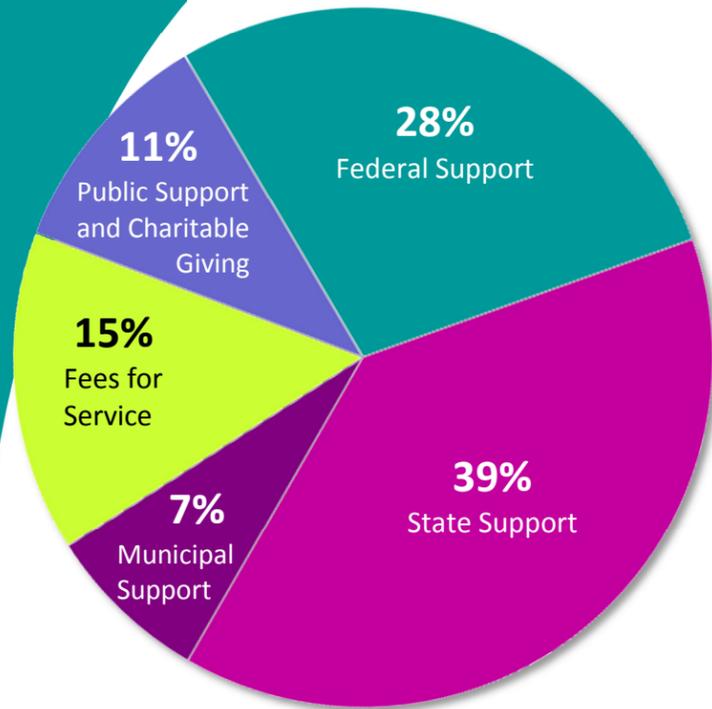
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Stable, sustainable funding because of YOU!



Fee for Service
 Recreation • Employment Support
 Veteran Directed (VA) • Benefits Analysis
 ADA Technical Assistance • HomeMAP
 Pre-Employment Transition Services

Nearly **400** individual donors & financial supporters in FY17!
**See pages 13-18 for a full list of individual donors, foundations and public support.*

25+ federal, state, municipal and foundation grants received in FY17.

Inspiring Personal Independence

2017 SAIL Board of Directors



Kate Burkhart, President, Juneau

- Alaskan since 2001, serving those experiencing disabilities, poverty and insecurity.
- Public interest lawyer by day, volunteer public radio DJ by night.



Elizabeth Spence, Vice President, Juneau

- Nonprofit Leadership and Grant Management Skills
- Advocate for Individuals with Disabilities and Disability Rights
- Inspiring Personal Independence* is motto I live by!



Mary Gregg, Treasurer, Ketchikan

- Parent of an awesome young woman who experiences a disability.
- Opportunity House, Board President



Suzanne Williams, Secretary, Saxman

- Opportunity House Board Member
- Community Connections, Former Board Member
- Ketchikan Youth Football, Former Board Member



Robert Purvis, Sitka

- Previous SAIL Board President
- Alaskan Brewing Company Advisory Board
- Governor Appointee to the State Vocational Rehabilitation Committee



Ryan Salmon, Haines

- Occupational Therapist
- Adaptive Recreation Volunteer
- Former Fire Department Volunteer
- Subsistence Harvester, Husband and Father



Cheryl M. Putnam, Juneau

- Juneau NAMI, past Board President
- CBJ ADA Committee Member
- SAIL Consumer Advocate of the Year ('12)
- Juneau Low Vision Support Group Co-Host



Norton Gregory, Juneau

- AWARE Board Member
- Juneau Senior Assisted Living Task Force
- Douglas Island Neighborhood Association
- Juneau Affordable Housing Commission Board



Jason Burke, Juneau

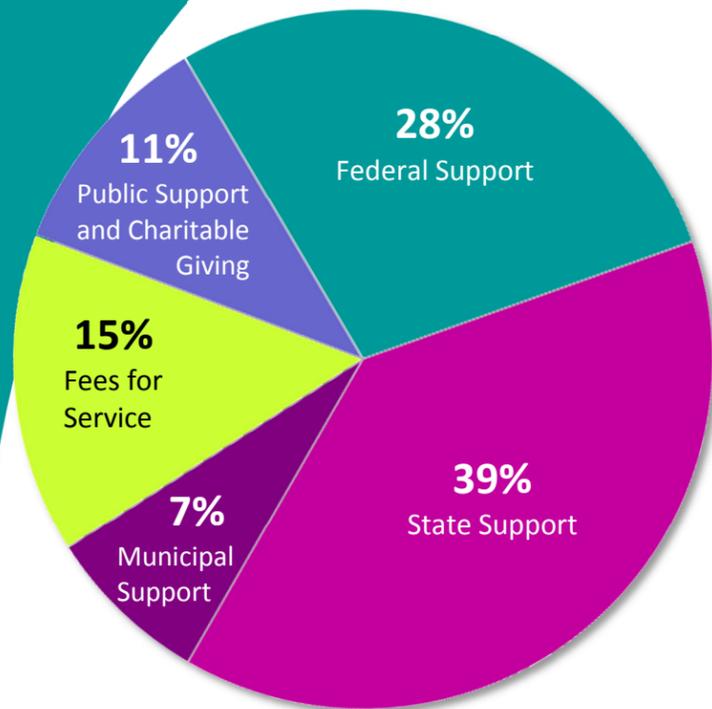
- Former State ADA Coordinator
- Rainforest Recovery Center, Advisory Board
- Local Emergency Planning Committee



Jeff Irwin, Gustavus

- AWARE, Former Board Member
- Gustavus Volunteer Fire Department
- Former SAIL Staff and Person with a Disability

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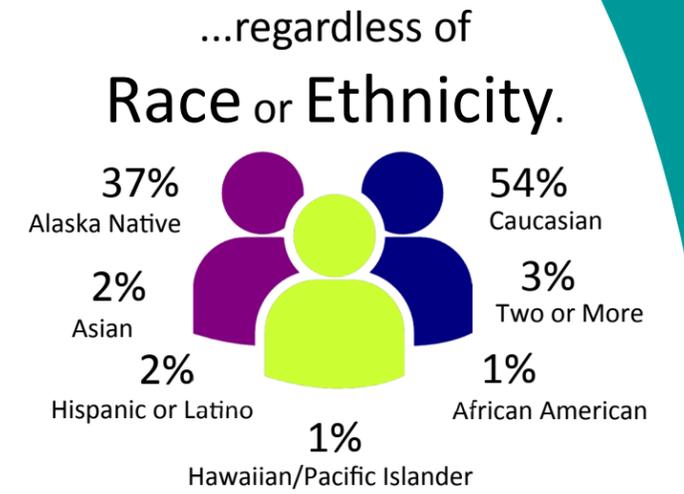
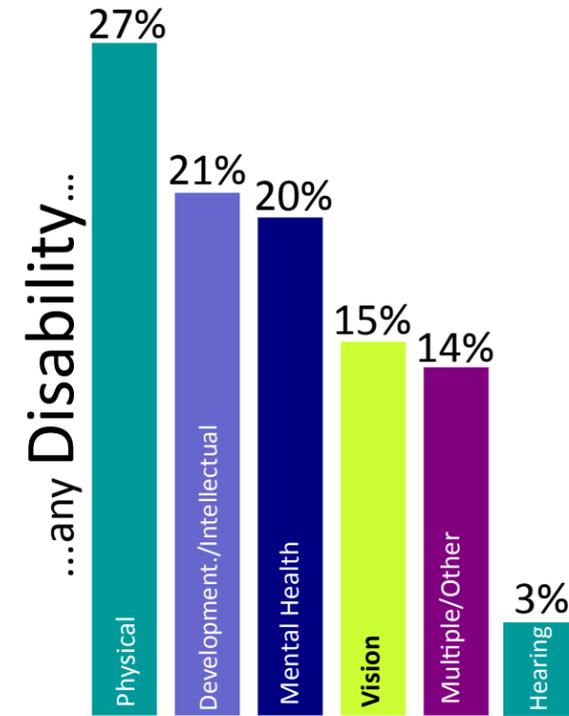
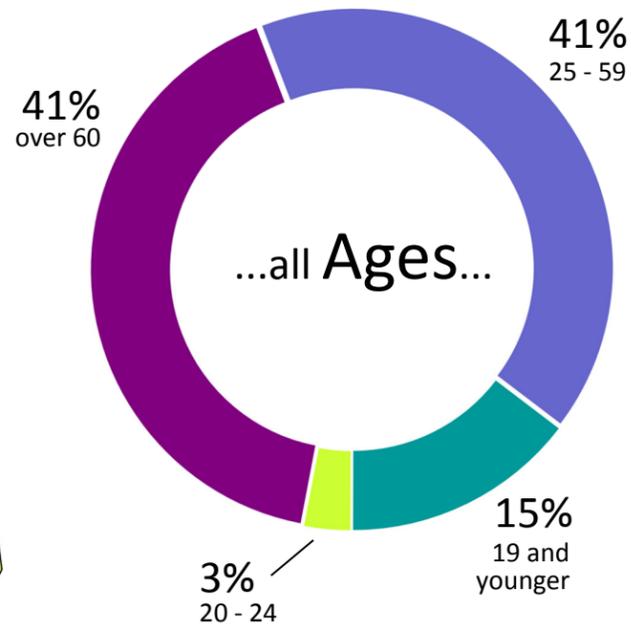
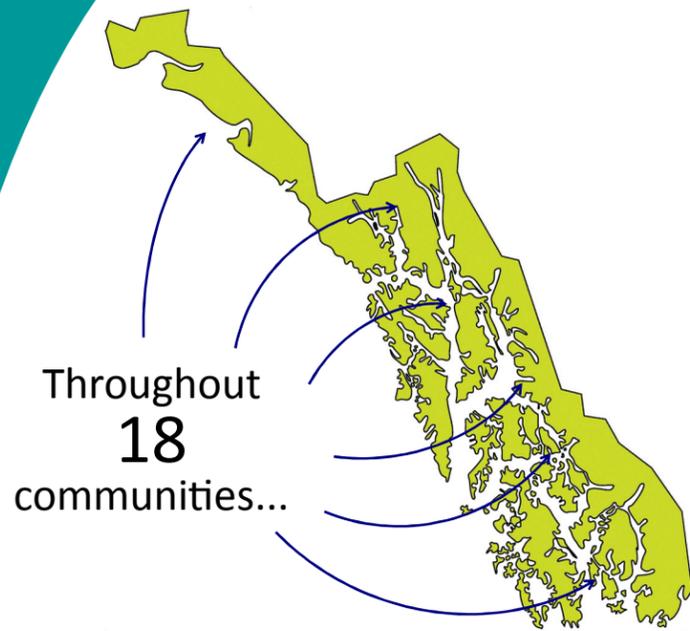


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More than 1,200 Seniors and People Experiencing Disabilities Served in FY17 *

*All statistics are self-reported by consumers.



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