this is independence

2016 Annual Report

Inspiring Personal Independence

SOUTHEAST ALASKA INDEPENDENT LIVING
perseverance, problem solving and stewardship

Welcome Friends,

In this annual report, you will see the many ways in which seniors and people experiencing disabilities achieve greater independence and improved quality of life as a result SAIL services. What you may not see, however, are the skills that SAILors (our consumers, staff, board members, and supporters) use every day to promote and achieve the goals of independent living. These are the same skills that guided our navigation through the financial and programmatic changes of the past year successfully.

SAILors are problem solvers. We identify the challenges and barriers to our goals, whether it's getting a job or learning to kayak or figuring out how to maintain services in the face of reduced funding, and then we work together to find solutions.

SAILors persevere. We know that it's not always smooth sailing to our destination, but we plan ahead, prepare and adjust the sails until we get there—and then we look forward to the next adventure.

SAILors are good stewards. We make the most of our gifts, however they present themselves. Whether it is the talents of our consumers, the skills of our staff, or the contributions we receive from you and our community supporters, we invest those resources so we can achieve the best outcomes for everyone.

We are proud to share our achievements with you, and affirm our commitment to the people and communities of Southeast Alaska. Thank you for joining us on this voyage.

Kate Burkhart, Board President
Erik and Keegan enjoy a sunny, fall day with the ORCA after school program in Juneau. “It was really good finding ORCA, my sons have a great time during activities. Not only are they learning some great skills, but their self-esteem is evident when they come home. My husband and I are excited to have them in a friendly, accepting atmosphere!”

- Keegan’s mom, April

“Thank you SAIL for getting me the power chair! It has widened my horizons in being able to now access many more places. I attend all gatherings and events that I choose to! The power chair has empowered me!”

- Thomas, Wrangell

Bill skis with volunteer Andy during SAIL’s “Learn to Adapt” day in January in Haines. In partnership with the Chilkat Valley Community Foundation, SAIL ferried up three certified adaptive ski instructors and a bus full of adaptive equipment to provide ski lessons throughout the day on the Fort Seward Lawn.
More than 1,000 Seniors and People Exp

Throughout 18 communities...

...all Ages...

44% over 60

41% 25 - 59

<1% under 5

11% 5 - 19

4% 20 - 24

Inspiring Personal Independence
Experiencing Disabilities Served in FY16*

*All statistics are self-reported by consumers.

...regardless of Race or Ethnicity.

- 33% Alaska Native
- 58% Caucasian
- 2% Asian
- 2% Two or More
- 2% Hispanic or Latino
- 1% African American
- 1% Hawaiian/Pacific Islander

for Seniors and People with Disabilities
“I really like having a reliable job where I get to work with kids. I love kids and I am really enjoying working again. I feel like I have good support at my job.”

- Elizabeth, Sitka

“We would have been at a loss without SAIL. Keith and his crew played a key role in transitioning Andrew back into the community after his traumatic brain injury. Every person and every bit of information was crucial, and you helped connect us with so many of our key people now. You got us going and kept the ball rolling.”

- Ed, Andrew’s dad, Ketchikan

“You are extremely dedicated and make [us] feel like real people... and that is wonderful.”

- Sharon, Juneau
In partnership with the Zach Gordon Youth Center and the Alaska Department of Labor, Division of Vocational Rehabilitation, SAIL employed 6 teens with disabilities to work in Juneau’s city parks during the summer of 2016. These teens developed the skills and knowledge necessary to transition into the workforce or on to further education after high school.

“We’ve built a bridge, we can all say that now. I like looking at what we did and feeling proud that we’ve built this and it’s going to last a while, and I’ll come back some other time and see that it’s still here.”

- Chris, Juneau Empire interview, August 5, 2016

“SAIL has supported me and many others on our journey to manage our mental illnesses. They have helped obtain resources and services that cover a variety of needs, including the opportunity to volunteer. Personally, without SAIL I would not be as hopeful as I am today.”

- Birdie, Ketchikan

“Through the help SAIL gave me I obtained a computer, which broadened my communication with friends and family; a bed, which helps me sleep better than I have in a long time; a walker, which finally allows me to sit without cutting the circulation off my legs; and a pedal exerciser, which is keeping me active.”

- Scott, Petersburg
“Tuesday is always Peter's favorite day of the week because he gets to participate in outdoor recreation through SAIL. He always gets so excited to see his friends and the SAIL staff. Peter has done so many things through SAIL: kayaking, biking, photography, art, camping.... He really loves being social and SAIL is one of the best outlets for him to spend time with others. Peter comes home from SAIL and is even happier than before. Thank you, SAIL, for all that you do! (As I read this aloud Peter was listening and got very excited...he loves even hearing about SAIL)”
- Rachel and Zach, Peter's guardians, Sitka

“ORCA and work experiences have been incredible in terms of life experience, making new friends, participating in a job for the first time, and the positive feedback he receives from SAIL staff and his peers. It’s a huge part of our life and my hope is that Mitchell’s exposure to the outdoors with skiing, hiking, biking and camping will carry forward to adulthood for a well-rounded, active and healthy lifestyle. Tuesday is a social day after school that Mitchell counts on and he feels accomplished afterwards when he comes home proudly telling me what the activity was. The program is reliable yet flexible, with really great staff who communicate well, are knowledgeable and are fun. Thanks ORCA for being such a wonderful part of our lives!”
- Stacy, Mitchell’s mom, Juneau
David came to SAIL with the help of his daughter. He was struggling to apply for Social Security disability on his own and suffered from leg and back pain on a daily basis due to a traumatic brain injury (TBI) from falling off a bridge in 2010. As a result, David has trouble following through with paperwork, appointments and notices he receives in the mail. SAIL staff successfully helped David access Medicaid, allowing him to receive regular medical attention for the ongoing needs regarding his TBI and orthopedic disabilities. Now, with the addition of a successful application for Social Security disability, SAIL continues to be a source of support for David as he sorts out past due medical bills and receives regular and ongoing medical check-ups and care.

“SAIL has helped me a lot! I would have never gotten anything done without SAIL’s help. Thank you for being there and always being helpful. I’m really happy I found this place.”

“SAIL has been a blessing to me. The quality of my life has improved because of SAIL’s help.” - Karin, Petersburg
Luke Marquardt came to SAIL in Haines feeling disheartened and misunderstood by the medical and mental health systems. He felt defined by his diagnosis and that his talents and strengths were not being recognized. Luke, however, has many talents: his spirituality, his art, engineering and diving. It was his love of diving that captured SAIL staff’s attention when Luke asked for assistance developing meaningful employment. Having already taught himself to free dive, Luke was getting occasional jobs in the boat harbor retrieving lost items or working on boat propellers. With assistance from Vocational Rehabilitation (VR), SAIL and Luke developed a business plan, Luke completed Scuba training, acquired dive equipment and his small business, One Sea Underwater Services, was launched this summer! Through tapping into Luke’s natural talents and interests, and collaborating with VR, Luke is now able to offer a valuable and scarce service to his community and earn income doing something he loves.

“SAIL has a supportive environment that is rarely found in the medical world. The biggest challenge of living with a disability is gaining the confidence that you are capable of accomplishing your dreams. SAIL and DVR helped me to feel that confidence and take the steps necessary to make my dream a reality.”
- Luke, Haines
Kate Burkhart, President, Juneau
• Alaskan since 2001, serving those experiencing disabilities, poverty and insecurity.
• Public interest lawyer by day, volunteer public radio DJ by night.

Elizabeth Spence, Vice President, Juneau
• Nonprofit Leadership and Grant Management Skills
• Advocate for Individuals with Disabilities and Disability Rights
• Inspiring Personal Independence is motto I live by!

Mary Gregg, Treasurer, Ketchikan
• Parent of an awesome young woman who experiences a disability
• Opportunity House, Board President

Suzanne Williams, Secretary, Ketchikan
• Opportunity House, Board Member
• Community Connections, former Board Member
• Ketchikan Youth Football League, former Treasurer

Robert Purvis, Sitka
• State Vocational Rehabilitation Committee
• Previous SAIL Board President
• KTOO Board, former member

Norton Gregory, Juneau
• AWARE Board Member
• Juneau Affordable Housing Commission Board
• Juneau Senior Assisted Living Task Force
• Douglas Island Neighborhood Association

Cheryl M. Putnam
• NAMI past Board President
• CBJ ADA Committee Member
• SAIL Consumer Advocate of the Year 2012
• Juneau Low Vision Support Group Co-Host

Jason Burke, Juneau
• State ADA Coordinator, 2007-2014
• Rainforest Recovery Center, Advisory Board
• Local Emergency Planning Committee

Jeff Irwin, Gustavus
• AWARE Board Member
• Gustavus Councilman and Fire Dept. Volunteer
• Former SAIL Staff and Person with a Disability

*Visit www.sailinc.org/board-directors for full biographies.
stable, varied funding

Fee for Service
- Recreation
- HomeMAP
- Employment Support
- Benefits Analysis
- Pre-Employment Transition Services

More than 400 individual donors and financial supporters in FY16!
*See pages 13-18 for a full list of individual donors, foundation and public support.

25 federal, state, municipal and foundation grants received in FY16.
SOUTHEAST ALASKA INDEPENDENT LIVING, INC.
BALANCE SHEET
June 30, 2016

ASSETS:
CURRENT ASSETS:
Cash and cash equivalents:
  Operating $ 563,700
  Project Playground 45,450
Receivables:
  Accounts receivable 75,738
  Grants receivable 134,681
  Employee receivables 240
Prepaid and deposits 30,363
  Total current assets 850,172
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, net 251,191
  Total assets $ 1,101,363

LIABILITIES AND NET ASSETS:
CURRENT LIABILITIES:
  Accounts payable $ 36,190
  Accrued payroll expenses 45,516
  Payable to Project Playground 45,450
  Deferred revenue 11,497
  Accrued compensation payable 41,018
  Total current liabilities 179,671

NET ASSETS:
  Unrestricted net assets:
    Undesignated 662,954
    Invested in equipment and leasehold improvements 251,191
    Total unrestricted net assets 914,145
  Temporarily restricted net assets 7,547
  Total net assets 921,692
  Total liabilities and net assets $ 1,101,363

*See SAIL’s audited financial statements, year ended June 30, 2016, for a complete presentation of SAIL's financial condition and results of operation.
“When you give cheerfully and accept gratefully, O, what a perfect circle you make, in the unending dance of life.”

Thank you to all who generously supported SAIL during FY16. This list does not include the many in-kind contributions that greatly aid our mission. THANK YOU!

Empowerment Circle ($2,000 and beyond)
- Alaska Mental Health Trust
- Annie and Walter Carpeneti Foundation
- Douglas-Dornan Foundation
- Mary and Doug Gregg
- First Bank
- Juneau Community Foundation
- Rasmuson Foundation
- Sitka Charitable Trust

Advocate Circle ($1,000-$1,999)
- AlaskaUSA Credit Union
- Chilkat Valley Community Foundation
- Paul and Sioux Douglas
- Eagle Wings Church
- Ray and Emily Howard
- Stacie Kraly
- Geoff and Marcy Larson
- Maura Odell

Accessibility Circle ($500-$999)
- Alaskan Brewing Co
- Albert Bertani
- Jason Burke
- Nancy Davis
- Brandee Gerke and Andrzej Piotrowski
- Norton Gregory
- Cindy Hansen
- Howser's IGA Supermarket
- Edgar and Virginia Johns, Jr
- Kimberly Kiefer
- Chere Klein
- Rose Manning
- Bill and Anita Moran
- North Pacific Erectors, Inc.
- Joan and Larry O'Keefe
- REACH
- RGO Services, Inc
- Elizabeth and Drew Spence

Innovation Circle ($100-$499)
- Sherri Vidian
- Adam Wilkinson
- Suzanne and Joe Williams
- Donald Adam
- Megan Ahleman and Kelli Burkinshaw
- Alan Akiyama
- Alaska Glacier Seafoods, Inc
- Rusty Albert
- Diane Andresen
- Chris and Karl Ashenbrenner
- Patricia Atkinson
- Sharon Bandle
- Rai and Sue Behnert
- Marla Berg
- Diana and Mark Berry
- Rhonda Biles
- Amanda Blackgoat and Kwame Diehl

Inspiring Personal Independence
cefully, everyone is blessed.” Maya Angelou

Douglas and Kathy Blanc
Joyanne Bloom
Sara Boesser and Juanita Reese
Ralph Borders
Sarah Bosma
Stephen Bower
Dave and Laurie Boyd
Ron and Cathy Bressette
Grace Brooks
Judith Brownhall
Cora Brunette
Kate Burkhart
John and Rosemary Butterfield
Cindy Buxton
James and Terry Calvin
Marianna Carpeneti
Sara and Richard Chapell
Walt and Bethann Chapman
Ian Clark
Al and Jeffra Clough
Miki Cole
Paul Comins
Bret Connell and Jorden Nigro
Douglas and Susan Crevensten
Jessica Edwards
Mark and Diana Edwards
Patrick Eggers
Velja Elstad
Ernie’s Old Time Saloon
Craig Farrington
Filipino Community, Inc.
Sharon Fisher
Charlie Ford
Fred Meyer Community Rewards
Sharon Gaitpman and Peter Freer
Kristin Garot
Jessica Gilbert
Gary Gillette
Beth Giron-Pendleton
Hugh and Shari Grant
Janice Gray
Tom Hall
Lindsay Hallvik
Hollis Handler
Diane Bigge and Sudie Hargis
Lea Harris and Chuck Mitman
John Hartle and Clare Pavia
William Hayes
Dorothy Hernandez
Diana and Mike Higgs
Leslie Antolick and Lori Hoover
Charles and Christine Horan
Horan & Company LLC
Susan Hunter-Joerns
Julie Jackson
Sierra and Carlos Jimenez
JK Thomas & Associates LTD.
Catherine Quinn and Bruce Johnson
Ruth Johnson
Juneau Youth Services
Bonnie and Hayden Kaden
Kate Walters and Casey Kelly
Lindsey Kerr
Jean Kline
Continued on next page...

for Seniors and People with Disabilities
“It’s not how much we give but how much...”

James and Elizabeth Knackstedt
John and Dolly Kremers
Jan Kriegel and Manuela Wehrmann
Susan and Gerald Kuelbs
Michael LaGuire
Patrick and Edna Leamer
Dwayne Lee
JoAnn and David Lesh
Keith Levy
Danielle Lindoff
Ann and William Lockhart
Logan General Tax Practice
Joann Lott and Tracy VerVelde
Lutak Lumber
Susan Macaulay
J. Allan and Margaret Mackinnon
Anthony and Amanda Mallott
Mountain Market
Dave and Lynn Marvel

Kevin and Mary McAvoy
Marcia Mckenzie
Steve Meike
Marjorie Menzi and William Heumann
Will Metcalf
Mark Milla
Donna Miller
Connie Newman
Peter and Julie Neyhart

Sue Nix
Patricia O'Brien
Optimum Health & Wellness
Physical Therapy, INC

Barbara Pastorino

Susan Patterson
Pfizer Foundation Matching Gifts Program
Julie Platson
Rebecca Provo
Anna Marg and John Rear
Ruth and Franklin Roth
Millie Ryan
Laurie Schoenberger
Sealaska Timber Corporation
Margaret Sebens
Gregory Seymour
Lawrence Sheehy
Sheinberg Associates
Sitka Elks Lodge #1662
Sitka Vision Clinic
Sally Smith
Southeast Regional Resource Center
Patricia Spence
Scott and Sandy Spickel
James Swanson

Sarah Tabachnick
Sherry and Robert Tamone
Tatsuda's IGA
Theresa Tavel
Jill and Simon Taylor
Michael and Erlinda Taylor
Chris Todd
Robert Tonsmeire
Christine Urata
Gale and Karl Vandor
Sherri von Wolfe and Travis Miller
Nell Wagoner
Betty Walters
Jennifer Weinlaeder
Robert Weinstein
Kristin and Frank White
Gary and Mary Whiteley
Gordon Williams
Becky Wilson and Larry Derby
Patricia Yearty

Inspiring Personal Independence
Collaboration Circle
(Up to $99)
Shannon Adamson
Becky Allison
Caleb Allison
Heather Althorp
AmazonSmile
David Andersen
Julie and Noble Anderson
Anna Anderson
Lonnie Anderson
Rebecca Antonoplos
Lyric Ashenfelter
Mary and Linn Asper
Candace Ballantyne
Fred Balsiger
Kendra Batek
Don Beard
Amanda Beasinger
Janet Beauchamp
Rhonda Bedard
Natalie and Mario Benassi
Al Bixby and Pamela Woolcott
Max Blust
Deborah Boettcher
Harriet Botelho
Jason Boyle
Kenyatta Bradley
Molly Briggs
Jeff Budd
Nancy Burke
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Lori Buzzell
Neal Callahan
Mark Calvert
David Cannamore
Patti and Richard Carlson
Kim Champney
Emily Chapel and Micah
Henrick
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Scott and Christy Ciambor
Elizabeth Clement
Kay Clements
Patricia Crabtree
Tim Crondahl
Ben Crozier
Joe Dalton
Philippe Damerval
Denise Daniello
Aaron Danielson
Brad and Leasa Davis
Obadiah Dawson
Shannon Devon
Marie Disbrow
Marcia Donnelly
Eliza Dorn
Norman and Carol Douglas
Amy Dressel
Travis Eckhoff
Murray Eden
Cecelia Eggers
Weston Eiler
Shawn Eisele
Merry Ellefson and Wayne
Carnes
Lydia Elliott
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Nancy Frawley and Robert
Spath
Maggie Freitag
Daniel Fremgen
Milton Fussleman
Allison Gabbert
Janette and Thomas Gagnon
Cynthia Gibson
Keith Goering
Donnie Gott
Tracy Gottschlich
James and Shannon Green
DeeAnn Grummett
Bonita Gunsoley
Kathleen and Jeremy Hansen
Damon Hargraves
Jennifer Harty
Continued on next page...
We make a living by what we get, we make a life by what we give.

Ben Hastings  Harry and Elisabeth Kachline  Jessica Llanos  Emjay Messinger
Beverly Haywood  Jada Kahl  Sheri and Craig Loomis  Richard and Laurie Meyer
Richard Hebhardt and Sheryl Weinberg  Laura Karnowski  Mark Lukey  Jane Miller
Yvonne and Steve Heitzner  Deborah Kesselring  Erin Lupro  Christopher Miller
Christine Hess  Grace Kinney  Max Miller  Laura Minne
Blayne Hildebrand  Jennifer Knaggs  Jeanne Monk  Mary Moore
Kimberly Homme  Tristan Knutson-Lombardo  Pam Mueller-Guy  Ryan Stanley and Laura Hosey
Kim Hort  Craig and Hilary Koch  Llewellyn and Leo Lutchansky  Aaron Mulgrew
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James Humphrys  Laura Kurt  Leone and Gus Marx  Walt Norum
Bob and Donna Hurley  Ward Lamb  Sherri Maust  David Nuetzel
Jeff Irwin  Joyce Landingham  Jimmy Lynn McConnell  Shana Nunez
Mary Jefferson  Janet Lassiter  Bobbie McCreary  Oceanview Restaurant
Adelaide Johnson  Brian Laurent  Abigail McDermott  Judy Olson
Donald Jones  Jennifer Lefing  Patty McMillin  Caitlin O'Meally
Christie Jones  Bill and Aurele Legere  Scott and Denice McPherson  Lori Ortiz
Jerred Jones  Joyce Levine  Ed and Marie Mecham  Parnassus Books and Gifts
Landon Jueong  Sofia Lindoff  David Melton  Stacey Patrick
Nelle Jurgeleit-Greene  Susan Listberger  Lucrecia Mervine  Raymond and Joanne Pavia

Inspiring Personal Independence
e a life by what we give.” Winston Churchill

Barbara Pavitt
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John Peckham
Bob and Dorothy Phillips
David Piazza
Susan Pollard
Catherine Poulson
Jerry Prindle
Ruthanne Pritchett
Cheryl Putnam
Nancy Quinto
Morgan Ramseth
Jake Ritter
Jeff Ritter
Beth Rivest
Caren Robinson
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Veronica Prida
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for Seniors and People with Disabilities