2015 Annual Report

An Aging and Disability Resource Center and Partner Agency of United Way of Southeast Alaska
Information and Referral · Advocacy · Peer Support · Independent Living Skills Training
De-Institutionalization · Outdoor Recreation and Community Access (ORCA)

www.sailinc.org
Letter from Leadership

Dear SAIL Friends and Family,

Alaskans know that “smooth seas fail to make skillful sailors,” and that we are navigating some exceptionally rough waters these days. The state fiscal crisis is having a direct impact on communities and individuals statewide and on the organizations that serve them. SAIL is no exception.

As a result of state and other funding cuts, we approached the new fiscal year in July with a projected budget shortfall approaching $170,000 – more than 11% of our operating budget. I’m proud to say that, with your help and the benefit of our long-range strategy for sustainability, SAIL charted a course to start FY2016 with a balanced budget. However, that required staffing reductions, and reductions in services. This has been a year of hard work, both for staff and board members. We have had to cut into our already lean organization, reducing access to certain services. We also have had to recommit to our mission so that we protect our core services and best meet the needs of our consumers seeking to live full and independent lives in Southeast. In the 2015 Annual Report, you will learn about SAIL’s successes as well as challenges:

- SAIL served more than 1,200 people with disabilities and older Alaskans right here in Southeast Alaska;
- We closed the sign language interpreter referral program June 30, due to elimination of state funding;
- SAIL spent the year planning and securing funding for the move into the fabulous Haines Wellness Center — a large, accessible space for Haines consumers, expected to open in March 2016;
- ORCA (Outdoor Recreation and Community Access) coordinated all sorts of adventures, including the Haines Fair, backcountry kayak trips and inclusive summer camps for youth;
- SAIL reduced staffing by nearly 10% as a result of state and other funding reductions;
- We jumped into the new Pre-Employment Transition Services (PETS) initiative in Haines and Juneau, funded by the Division of Vocational Rehabilitation and the Alaska Mental Health Trust Authority, to support young SAILors who want to become employed;
- SAIL staff provided rural outreach in more than one dozen communities, including Angoon, Gustavus, Hoonah, Kake, Klukwan, Metlakatla, Petersburg, communities on Prince of Wales Island, Skagway, Wrangell, and Yakutat;
- Ketchikan SAIL hosted a very successful Have a Heart Valentine’s Day event in Ketchikan featuring an auction of local artists’ work, and the Only Fools Run at Midnight events in Juneau, Ketchikan, and Sitka continued to be wacky and wonderful community events.

We have had successes, and have overcome serious obstacles, in the past year. Our greatest asset has been the strength and resilience of our consumers and their families, staff, board members, and supporters. Together, we will continue to navigate the rough waters ahead for we are skillful SAILors.

Kate Burkhart
Board Chairwoman

FY15 Donors, Supporters and Funders

Kenya Bradley
Ketchi Candies
Kim Champney
Kim McNamara
Kindred Post
Kirk Thorsteinson
Konnie Chitty
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Kyle Wolfe
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Lisa Ward
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Louie’s Douglas Inn
Louis and Janet Wegryn
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Lucrecia Mervine
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Mary Leslie
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Megan Ahleman
Melissa Senac
Melissa Skan
Michael Cole
Michael Karnowski
Michelle and Michael Vaugn
Michelle Fleming
Mike Maher
Molly Briggs
Molly McCormick and Arnold Liebelt
Morgan and Anita Evans
Murray Eden
Myron Fribush
Nancy Frawley and Robert Spath
New York Hotel & Cafe
Nicholas Kniola
Nico Glocke
Niko Sani
Norman and Carol Douglas
Oscar Lamb
Pam S. Mueller-Guy
Paradise Cafe
Patricia Crabtree
Patrick and Edna Leamer
Paul Norwood
Perseverance Theatre
Phyllis and Mark Hackett
Pie in the Sky
Rachel Trapp
Rainbow Foods
Rainforest Crafts
Raymond and Joanne Pavia
Rebecca Rebar
Renee Hoffman
Rhio Harper
Richard Lyon
Ricky Albert Horton
Ruth Newman
Ruthanne Pritchett
Sally Smith
Sara and Richard Chapell
Sarah Sjostedt
Sarah Watkins
Saralyn Tabachnick
Scott and Christy Ciambor
Shannon Adamson
Shannon Wiley
Sharli Amtzen
Sharon Fisher
Shawna and Kevin Puustinen
Shephard of the Valley Woman’s Group
Sherrie Yunker
Sherry and Robert Tamone
Southeast Alaska State Fair
Spencer Round
Stacey Patrick
Steven German
Sue Riggs
Susan Bethel
Susan Lisberger
Susan Litman
Susie Griffin Artwork
Suzanne and Joe Williams
Swallow’s Journey
Sweet Mermaids Coffee Shop
Tanner Frixione
Teressa Gilbert
The Hive on the Creek
The Island Pub
Theresa Tavel
Thomas Tilson
Tim Steffen
Tisha Gieser
Travis Eckhoff
Trickster Company
Tristan Knutson-Lombardo
Twin Lakes Cafe
Walt Norum
Ward Lamb
Weston Eiler
William Shalitis
Collaboration Circle cont...
Brad Gartenberg
Brandon Tulcey
Brian Laurent
Bridget Weiss
Brittany Richardson
Bruce Kato and Patricia Owen
Bruce Wing
Burl Sheldon and Nancy Berland
Caitlin O’Meally
Caitlyn Payne
Candace Ballantyne
Caren Robinson and David Rogers

Carl Brantner
Carol Pemberton
Carolyn Reddelkop
Caryn Seris
Casey McConnell
Catherine Poulson
Catherine Tanaka
Cat-tales
Charles Bowman
Charline Tate
Chief Stef’s
Cheryl Putnam
Chris and Karl Ashenbrenner
Christ Grams
Christine Hess
Christopher Muller
Colors Fine Jewelers
Cornerstone Home Care
Corrine Marks
Cory Fagan
Dan Hungelmall
Dana Kent and Greg Light

Daniel Fremgen
Dave and Nadine Lefebvre
David Cannamore
David Lindoff
David Nuetzel
Debbie Guillaume
Deborah Boettcher
Deborah Kesselring
Della Mae Eckard
Dennis Nichols
Donna Goutermont
Donovan Bell
Dr. Terry Thompson, DDS
Drew and Sandy Degen
Elena Gustafson
Elena Rath
Eric Frydenlund
Estate of Peter McKay
Esther Smith
Forget-Me-Not Sweater Shoppe
Foy Nevers
Fred and Sally Wiley
George Brown
George Porter
George Tregaskis
Gershon and Kerry Cohen
Gift of Glass
Gilleon Fowlkes
Gina Spartz
Grace Brooks
Gregory Seymour
Gretchin Wilburn
Gwyn Martin
Hans Gustafson
Harriet Botelho
Heavenly Creations
Helen Pekovich
Home Made Pretty
House of Sweets
Jack and Nancy Werner
Jade Ketchikan
Jake Carpenter
James Foster
Janalee Gage
Jane and Jeff Hurst

Jane Johnson
Janice Gray
Janice Michael
Janine and Sue Porter
Jason Burke
Jean Bartos
Jeff Kimmel
Jeff Ritter
Jenna O’Fontanella
Jennifer Berger
Jennifer Knaggs
Jennifer Thorne
Jerry’s Meats and Seafoods
Jessica Gilbert
Jessica Ryan-Ostrander
Jill and Simon Taylor
Jill Sandleben
Joanne and Wayne Hance
Joe Piston
John Ganitano
John Peckham
Jonathan Williams
Julie and Noble Anderson
Julie Jackson
Julie’s Fine Jewelry & Gifts
June Hall
Juneau Therapeutic Massage
Karen Wells
Karissa Jackson
Karsun Newport
Katherine Anderson
Kathleen Yarr
Kathryn Crano
Keith Goering
Kelsey Potdevin

SAIL at a Glance

Self-Reported Disabilities

<table>
<thead>
<tr>
<th>Disability</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Physical</td>
<td>45%</td>
</tr>
<tr>
<td>Developmental</td>
<td>14%</td>
</tr>
<tr>
<td>Vision</td>
<td>14%</td>
</tr>
<tr>
<td>Mental Health</td>
<td>11%</td>
</tr>
<tr>
<td>Hearing</td>
<td>4%</td>
</tr>
<tr>
<td>Multiple or Other</td>
<td>12%</td>
</tr>
</tbody>
</table>

Self-Reported Race/Ethnicity

<table>
<thead>
<tr>
<th>Race/Ethnicity</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Caucasian</td>
<td>56%</td>
</tr>
<tr>
<td>Alaska Native</td>
<td>31%</td>
</tr>
<tr>
<td>Asian</td>
<td>2%</td>
</tr>
<tr>
<td>Hispanic or Latino</td>
<td>2%</td>
</tr>
<tr>
<td>Two or More</td>
<td>2%</td>
</tr>
<tr>
<td>African American</td>
<td>1%</td>
</tr>
<tr>
<td>Hawaiian/Pacific Islander</td>
<td>1%</td>
</tr>
<tr>
<td>Other</td>
<td>5%</td>
</tr>
</tbody>
</table>

Communities Served

- Angoon
- Craig
- Gustavus
- Haines
- Hoonah
- Juneau
- Kake
- Ketchikan
- Klawock
- Klukwan
- Metlakatla
- Petersburg
- Sitka
- Skagway
- Wrangell
- Yakutat
- Tenakee (and other Prince of Wales Island Communities)

Fee for Service

- Recreation
- Employment Support
- ASL Interpreters for the Deaf
- Benefits Analysis
- HomeMAP

Government Contracts: 28%
Municipal Grants: 12%
State Grants: 35%
Public Support & Charitable Giving: 11%
Fee for Service: 14%

*See pages 11-14 for a complete list of individual donors, corporate donors and foundation and public support.

SAIL at a Glance

Age

<table>
<thead>
<tr>
<th>Age Range</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under 5</td>
<td>1%</td>
</tr>
<tr>
<td>5 - 19</td>
<td>8%</td>
</tr>
<tr>
<td>20 - 24</td>
<td>4%</td>
</tr>
<tr>
<td>25 - 59</td>
<td>40%</td>
</tr>
<tr>
<td>60 and Older</td>
<td>47%</td>
</tr>
</tbody>
</table>

Inspiring Personal Independence

for seniors and people with disabilities.
More than 1,200 seniors, elders and individuals experiencing a disability received services through SAIL in FY15.

"Staying in our home, in our neighborhood, is very important to our family. Lisle and I appreciated the HomeMAP report SAIL did for our small home in downtown Juneau. The blueprint gives us options, ideas and resources to make a 100 year old house accessible as Lisle’s ALS progresses. It’s nice to have someone we can call locally to give us support and encouragement."

- Claire Richardson, Juneau

On the Cover “ORCA is fun. I love to be with ORCA to meet new people. It’s perfect for adventure types and I love my ORCA people!”

- Denise, kayaking in Juneau.

FY15 Donors, Supporters and Funders

James and Elizabeth Knackstedt
James Calvin
Janet Beauchamp
Janette and Thomas Gagnon
Jean Kline
Jeff Irwin
Jim and Suzi Lowell
Joan and Larry O’Keefe
JoAnn and Steven Cunningham
Jodi Marshall
John and Alison Dunlap
John and Dolly Kremmers
John Harlfe and Clare Pavia
Julie Ison
Julie Willey
Juneau Elks Lodge #420
Juneau Oomphah Band
Juneau Symphony
Justine Muench
Kara Lunde
Kate Burkhart
Kate Walters and Casey Kelly
Ketchikan Mining Company
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LaRae and Loren Jones
Laura Lucas and Bob Banghart
Lea Harris and Chuck Mitman
Leonie and Gus Marx
Leslie Wood
Lindsay Hallvik
Lindsey Kerr
Lutak Lumber
Madison Lumber & Hardware
Margaret Sebens
Maria Gladziszewski and Eric Kueffner
Mark Millea
Mary and Linn Aspen
Mary Bus
Mary Kay Cosmetics
Mender Massage
Michael Nigro and Kara Berg
Michael Stark
Michael Taylor
Mike Adams
Miki Cole

Nizich Family Dental
Northern Oasis Wellness Spa
Northern Treasures
Nugget Alaskan Outfitter
ODOM Corporation

Patricia Arenhart
Patricia Spence
Patricia Yearty
Patrick Eggars
Paul and Sioux Douglas
Paula Terrel
Pavitt Health and Fitness
Pete and Rory Schneberger
Peter Christensen
Phyllis Sage and Joanne Waterman
Ralph Borders
Rebecca Provo
Rie Munoz Ltd.
Robert and Carol Potrzuksi
Robert Weinstein
Robin Richardson
Rock Dump Indoor Climbing Gym
Ron and Cathy Bressette
Rosita Worl
Russell Strandma
Ryan Stanley and Laura Hosey
Sadhana Works
SALT Alaska
Sandra Lyle
Sarah Dunlap and Butch Laughlin
Scalon Gallery
Scott and Sandy Spickler
Scott Manchee
Shannon Adamson
Shannon Farr
Sharon Gauptman and Peter Freer
Shelley Brady

Sheryl Mayo
Simply Bella
Sitka Community Hospital
Sitka Vision Clinic
Southeast Alaska Animal Medical Center
Spiral Studio
Stephen Yasey
Susan and Gerald Kuebls
Susie Tandy
Tatsuda’s IGA
Tenakee Hot Springs Lodge
The Bear’s Lair
The Canvas
Theodore Allio
Tyler Rental
Velja Estlad
Walt and Bethann Chapman
Wanda Tyingco
William Hayes

Collaboration Circle ($1 - $99)

Adam Watson
Aimee Smith
Al and Crystal Badglye
Alaska Bear Co
Allison Gabbert
Andi Story
Angela Noon
Anita VanDyck
Ann and William Lockhart
Ann Dombkowski
Anne Tacker
Aurora Projekt
Barbara Pavitt
Barbara Potter
Becky Brooks
Becky Wilson and Larry Derby
Bill and Anneliese Stacy
Bill Hudson
Bill Legere
Bill Rotecki
Bill Wharton
Bob Small

12
Empowerment Circle
($2,000 and above)
Allen Marine Tours
Barry Burger First Bank
Mary and Doug Gregg, in memory of Wes and Renae Williams
Mudrooms
Rasmussen Foundation

Advocate Circle
($1,000 - $1,999)
Alaska Powder Descents
Donnie and Stacie Turner
Duane Callahan and Lena Lee
Maura Odell
North Star TV Network
Wings Airways

Accessibility Circle
($500 - $999)
Above & Beyond Alaska
Alaska Seaplane Service
Chere Klein
Cindy and Ron Hansen
Donna Miller
Eaglecrest Ski Area
Elizabeth and Drew Spence
Faulkner Banfield, P.C.
Fish Creek Company
Gale and Karl Vandor
Geoff and Marcy Larson
George and Lyn Campbell
Greg Pitcher and Hilary Young
Kim Kiefer
Michael LaGuire
Michelle Prebula and Adam Wilkinson
Nancy Davis
NorthStar Trekking
Orca Jewels
Ray and Emily Howard
Robert Purvis
RoseMarie Duran
Scott and Denice McPherson
Shattuck & Grummett
Sheri Vidic
Stacie Kraly
Temso Helicopters
The Landing
Thomas and Mary Schulz
Tim Sunday and Mary Cook

Innovation Circle
($100 - $499)
Abijah Dixon
AC Lakeside
AEL&P
Alan Schorr
Alaska Glacier Seafoods, Inc
Alaska Health Options, Inc.
Alaska Investment Properties, LLC
Alaska Vision Center
Alaskan Brewing Co
Alaskan Gem Store
Alaska’s Capital Inn
Amanda Compton
Amanda Thompson
Anderes Oil
Anjela Johnston
Ann and Marg Parsons
Anthony and Amanda Mallott
Art Matters
Beth Pendleton
Blue Heron Bed and Breakfast
Bonnie and Hayden Kaden
Brandee Gerke and Andrzej Piotrowski
Bret Connell and Jorden Nigro
Brian Elliot
Cape Fox Lodge
Charles and Christine Horan
Charlie Ford
Charlotte Tanner
Cherie Rudolph
Christmas in Alaska
Christy Wallace
Clark and Rosemary Gruening
Connie’s Art
Crazy Wolf Studio Gallery
Cross Sound Express
Cynthia Allen and Russ Lyman
Dale and Judy Wygant
Danielle Duncan
Danielle Lindoff
Dave and Lynn Marvel
Deva Milam
Diamonds International
Diana and Mark Berry
Diana and Mike Higgs
Diane Andersen
Diane Biggs and Susie Hargis
Dorothy Hernandez
Edgar and Virginia Johns, Jr
Eileen Plate
Elizabeth Perry
Ellen Doig

SAIL responded to 72 requests for ADVOCACY services and assisted over 250 people with TRANSPORTATION needs.

“I absolutely cannot believe how far he’s come with SAIL!”
- Tyler's mom, Kim, on her son’s new job prospects.

With past legal matters and a parole violation leading to eventual jail time, Joshua has experienced his share of setbacks in life. Now, after seeking the help of SAIL, he is working hard to reintegrate back into the community. While assisting with his Social Security appeal, staff found Joshua to have experienced multiple brain injuries in addition to likely fetal alcohol exposure. Out of jail, SAIL staff successfully helped him apply for, and receive, Medicaid. “SAIL has been on my side the entire time,” Joshua proclaimed. As he works toward official diagnoses of a TBI and FASD, Joshua is excited to find part-time employment and fulfill his dream of living in an apartment of his own, with SAIL there each step of the way.
Our Core Services: Transition Services

"I didn’t have a clue what I wanted to do with my life after I graduated from high school last year. I took an employment class from SAIL. As a part of the class I did a work experience with Haines Cable. I must have done an OK job, because now I’m working for them part time. It feels good to be working. Next I’m going to get my own apartment.”

- Elliot, Haines

167 individuals received VOCATIONAL SERVICES while 539 requests for ASSISTIVE TECHNOLOGY were fulfilled.

The Juneau ORCA program hosted another round of inclusive summer camps for youth with and without disabilities. This summer’s partner agencies included NOAA, Zach Gordon Youth Center and the Canvas.

Financial Position

SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

June 30, 2015

ASSETS:
CURRENT ASSETS:
Cash and cash equivalents:
Operating $488,552
Project Playground 35,192
Receivables:
Accounts receivable 41,657
Grants receivable 225,761
Prepaids and deposits 39,656
Total current assets 830,818
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, net 278,581
Total assets $1,109,399

LIABILITIES AND NET ASSETS:
CURRENT LIABILITIES:
Accounts payable $50,970
Accrued payroll expenses 36,055
Payable to Project Playground 35,192
Deferred revenue 41,273
Accrued compensation payable 35,848
Total current liabilities 199,338

NET ASSETS:
Unrestricted net assets:
Undesignated 628,997
Invested in equipment and leasehold improvements 278,581
Total unrestricted net assets 907,578
Temporarily restricted net assets 2,483
Total net assets 910,061

Total liabilities and net assets $1,109,399

*See SAIL’s audited financial statements for the year ended June 30, 2015 for a complete presentation of SAIL’s financial condition and results of operation.
Our Core Services: Information & Referral

SAIL replied to **579 INFORMATION AND REFERRAL** requests and **ASL INTERPRETERS** were provided on nearly **200** occasions.

“I’m so glad SAIL was able to help fund my brother’s project. The cover is a really nice addition to the house and it’s really gonna help when the snow comes.”

- Owen, Juneau

*State funding for SAIL’s Interpreter Referral Program was unfortunately eliminated after twenty years of support. Beginning FY16, SAIL is no longer able to provide this service to Southeast residents.*

“SAIL trained library staff city-wide this past year on serving individuals experiencing disabilities.... Having experienced professionals that are able to come give us updates and answer service related questions brings significant value to our organization.”

- Robert Barr, Juneau Public Libraries Director, January 2015
Our Core Services: Independent Living Skills Training

645 individuals received **LIFE AND IL SKILLS TRAINING** through SAIL.

“**I’m a new force in the workforce. Lookout, here I come!**”

- Gwen, Ketchikan, on her first day back at work in more than four years after a life-altering fall.

“My chair was all broke down and no one would help me. I couldn’t go anywhere. Then SAIL helped me. It was a long haul but they didn’t quit and now I have this new chair, it’s really good. It is kind of a miracle for me, it really is. I can go look out a window and all I have to do is push a button and it lifts me up and I can see out my window now.”

- Ed, Metlakatla

Our Core Services: Peer Support

“Bri LOVES ORCA! She gets excited about it every week!”

- Bri’s Step-Dad, Sam, Juneau

“SAIL staff have been an instrumental part of my life structure while living in Juneau. I always look forward to seeing them. They’re very helpful and have become good friends. Thank you!”

- Charles, Juneau

SAIL provided more than **400 RECREATION opportunities** and responded to nearly **100 requests** for additional **PEER SUPPORT**.

“For the last six months when Krystal reviews her calendar she is excited that it is Tuesday and an ORCA day. After the outing, she comes home more energized about her day. We only wish ORCA happened more often!”

- Wendy, Krystal’s Guardian, Sitka

“He’s doing things he’s never done before, it’s amazing! He’s trying things we’ve never gotten him to do, and is now setting new goals for himself. He’s always excited to see his friends, and comes home talking about them each week.”

- Keehan’s mom, Alicia, Juneau

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- Keehan’s mom, Alicia, Juneau