



Inspiring Personal Independence

3225 Hospital Dr, Suite 300

Juneau, AK 99801

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Inspiring Personal Independence

2015 Annual Report



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Haines	217 Main St. #15, PO Box 183, Haines, AK 99827	(907) 766-3297	haines@sailinc.org

An Aging and Disability Resource Center and Partner Agency of United Way of Southeast Alaska

Information and Referral · Advocacy · Peer Support · Independent Living Skills Training
De-Institutionalization · Outdoor Recreation and Community Access (ORCA)

www.sailinc.org

Letter from Leadership



Dear SAIL Friends and Family,

Alaskans know that “smooth seas fail to make skillful sailors,” and that we are navigating some exceptionally rough waters these days. The state fiscal crisis is having a direct impact on communities and individuals statewide and on the organizations that serve them. SAIL is no exception.

As a result of state and other funding cuts, we approached the new fiscal year in July with a projected budget shortfall approaching \$170,000 – more than 11% of our operating budget. I’m proud to say that, with your help and the benefit of our long-range strategy for sustainability, SAIL charted a course to start FY2016 with a balanced budget. However, that required staffing reductions, and reductions in services.

This has been a year of hard work, both for staff and board members. We have had to cut into our already lean organization, reducing access to certain services. We also have had to recommit to our mission so that we protect our core services and best meet the needs of our consumers seeking to live full and independent lives in Southeast. In the 2015 Annual Report, you will learn about SAIL’s successes as well as challenges:

- SAIL served more than 1,200 people with disabilities and older Alaskans right here in Southeast Alaska;
- We closed the sign language interpreter referral program June 30, due to elimination of state funding;
- SAIL spent the year planning and securing funding for the move into the fabulous Haines Wellness Center — a large, accessible space for Haines consumers, expected to open in March 2016;
- ORCA (Outdoor Recreation and Community Access) coordinated all sorts of adventures, including the Haines Fair, backcountry kayak trips and inclusive summer camps for youth;
- SAIL reduced staffing by nearly 10% as a result of state and other funding reductions;
- We jumped into the new Pre-Employment Transition Services (PETS) initiative in Haines and Juneau, funded by the Division of Vocational Rehabilitation and the Alaska Mental Health Trust Authority, to support young SAILors who want to become employed;
- SAIL staff provided rural outreach in more than one dozen communities, including Angoon, Gustavus, Hoonah, Kake, Klukwan, Metlakatla, Petersburg, communities on Prince of Wales Island, Skagway, Wrangell, and Yakutat;
- Ketchikan SAIL hosted a very successful *Have a Heart* Valentine’s Day event in Ketchikan featuring an auction of local artists’ work, and the Only Fools Run at Midnight events in Juneau, Ketchikan, and Sitka continued to be wacky and wonderful community events.

We have had successes, and have overcome serious obstacles, in the past year. Our greatest asset has been the strength and resilience of our consumers and their families, staff, board members, and supporters. Together, we will continue to navigate the rough waters ahead for we are skillful SAILors.

Kate Burkhart

Board Chairwoman

FY15 Donors, Supporters and Funders



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Twin Lakes Cafe
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Bridget Weiss
Brittany Richardson
Bruce Kato and Patricia Owen
Bruce Wing
Burl Sheldon and Nancy Berland
Caitlin O'Meally
Caitlyn Payne
Candace Ballantyne
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Foy Nevers
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George Porter
George Tregaskis
Gershon and Kerry Cohen
Gift of Glass
Gilleon Fowlkes
Gina Spartz
Grace Brooks
Gregory Seymour
Gretchen Wilburn
Gwyn Martin
Hans Gustafson
Harriet Botelho
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Helen Pekovich
Home Made Pretty
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Janalee Gage
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Jane Johnson
Janice Gray
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Joanne and Wayne Hance
Joe Piston
John Ganitano
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Julie Jackson
Julie's Fine Jewelry & Gifts
June Hall
Juneau Therapeutic Massage
Karen Wells
Karissa Jackson
Karsun Newport
Katherine Anderson
Kathleen Yarr
Kathryn Cranor
Keith Goering
Kelsey Potdevin



Self-Reported Disabilities

Physical	45%
Developmental	14%
Vision	14%
Mental Health	11%
Hearing	4%
Multiple or Other	12%

Self-Reported Race/Ethnicity

Caucasian	56%
Alaska Native	31%
Asian	2%
Hispanic or Latino	2%
Two or More	2%
African American	1%
Hawaiian/Pacific Islander	1%
Other	5%

Communities Served

Angoon	Craig	Gustavus
Haines	Hoonah	Juneau
Kake	Ketchikan	Klawock
Klukwan	Metlakatla	Petersburg
Sitka	Skagway	Wrangell
Yakutat	Tenakee	(and other
Prince of Wales Island Communities)		

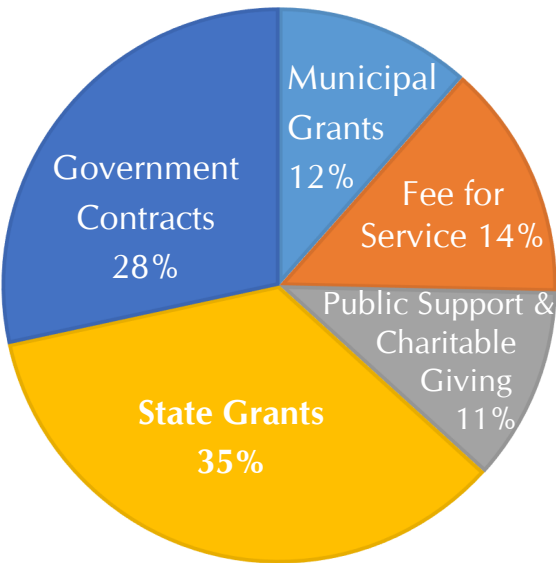
Age

Under 5	1%
5 - 19	8%
20 - 24	4%
25 - 59	40%
60 and Older	47%

Fee for Service

Recreation • Employment Support
ASL Interpreters for the Deaf
Benefits Analysis • HomeMAP

**See pages 11-14 for a complete list of individual donors, corporate donors and foundation and public support.*



More than **1,200** seniors, elders and individuals experiencing a disability received services through SAIL in FY15.

"Staying in our home, in our neighborhood, is very important to our family. Lisle and I appreciated the HomeMAP report SAIL did for our small home in downtown Juneau. The blueprint gives us options, ideas and resources to make a 100 year old house accessible as Lisle's ALS progresses. It's nice to have someone we can call locally to give us support and encouragement."

- Claire Richardson, Juneau



On the Cover "ORCA is fun. I love to be with ORCA to meet new people. It's perfect for adventure types and I love my ORCA people!"

- Denise, kayaking in Juneau.

James and Elizabeth Knackstedt
James Calvin
Janet Beauchamp
Janette and Thomas Gagnon
Jean Kline
Jeff Irwin
Jim and Suzi Lowell
Joan and Larry O'Keefe
JoAnn and Steven Cunningham
Jodi Marshall
John and Alison Dunlap
John and Dolly Kremmers
John Hartle and Clare Pavia
Julie Isom
Julie Willey
Juneau Elks Lodge #420
Juneau Oompah Band
Juneau Symphony
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Nizich Family Dental
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Tenakee Hot Springs Lodge
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Collaboration Circle

(\$1 - \$99)

Adam Watson
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Al and Crystal Badgley
Alaska Bear Co
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Becky Wilson and Larry Derby
Bill and Anneliese Stacy
Bill Hudson
Bill Legere
Bill Rotecki
Bill Wharton
Bob Small

FY15 Donors, Supporters and Funders



Empowerment Circle

(\$2,000 and above)

Allen Marine Tours
Barry Burger
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Mary and Doug Gregg, in memory of
Wes and Renae Williams
Mudrooms
Rasmuson Foundation

Advocate Circle

(\$1,000 - \$1,999)

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Duane Callahan and Lena Lee
Maura Odell
North Star TV Network
Wings Airways

Accessibility Circle

(\$500 - \$999)

Above & Beyond Alaska
Alaska Seaplane Service
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Cindy and Ron Hansen
Donna Miller
Eaglecrest Ski Area
Elizabeth and Drew Spence
Faulkner Banfield, P.C.
Fish Creek Company
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Geoff and Marcy Larson
George and Lyn Campbell
Greg Pilcher and Hilary Young
Kim Kiefer
Michael LaGuire
Michelle Prebula and Adam
Wilkinson
Nancy Davis
NorthStar Trekking
Orca Jewels
Ray and Emily Howard
Robert Purvis
RoseMarie Duran

Scott and Denice McPherson
Shattuck & Grummett
Sheri Vidic
Stacie Kraly
Temsco Helicopters
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Thomas and Mary Schulz
Tim Sunday and Mary Cook

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(\$100 - \$499)

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Alaska Vision Center
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Alaska's Capital Inn
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Charlie Ford
Charlotte Tanner
Cherie Rudolph
Christmas in Alaska
Christy Wallace
Clark and Rosemary Gruening
Connie's Art

Crazy Wolf Studio Gallery
Cross Sound Express
Cynthia Allen and Russ Lyman
Dale and Judy Wygant
Danielle Duncan
Danielle Lindoff
Dave and Lynn Marvel
Devra Milam
Diamonds International
Diana and Mark Berry
Diana and Mike Higgs
Diane Andresen
Diane Bigge and Sudie Hargis
Dorothy Hernandez
Edgar and Virginia Johns, Jr
Eileen Plate
Elizabeth Perry
Ellen Doig



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Fool's Gold
Gabriela's Restaurant & Tequila Bar
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Glacier Bay Sea Kayaks
Gold Town Theater
Gordon Williams
Gretchen Klein
Gustavus Inn
Haines Packing
Haines Rafting Company
Hames Corporation - Seamart
Integrity Automotive
Jack and Beverly Davies
Jack Davies

Our Core Services: Advocacy



SAIL responded to **72** requests for **ADVOCACY** services
and assisted over **250** people with **TRANSPORTATION** needs.



"I absolutely cannot believe how far he's come with SAIL!"

- Tyler's mom, Kim, on her son's new job prospects.

With past legal matters and a parole violation leading to eventual jail time, Joshua has experienced his share of setbacks in life. Now, after seeking the help of SAIL, he is working hard to reintegrate back into the community. While assisting with

"SAIL has been on my side the entire time."

his Social Security appeal, staff found Joshua to have experienced multiple brain injuries in addition to likely fetal alcohol exposure. Out of jail, SAIL staff successfully helped him apply for, and receive, Medicaid. "SAIL has been on my side the entire time," Joshua proclaimed. As he works toward official diagnoses of a TBI and FASD, Joshua is excited to find part-time employment and fulfill his dream of living in an apartment of his own, with SAIL there each step of the way.

Our Core Services: Transition Services



"I didn't have a clue what I wanted to do with my life after I graduated from high school last year. I took an employment class from SAIL. As a part of the class I did a work experience with Haines Cable. I must have done an OK job, because now I'm working for them part time. It feels good to be working. Next I'm going to get my own apartment."

- Elliot, Haines

167 individuals received **VOCATIONAL SERVICES** while
539 requests for **ASSISTIVE TECHNOLOGY** were fulfilled.

The Juneau ORCA program hosted another round of inclusive summer camps for youth with and without disabilities. This summer's partner agencies included NOAA, Zach Gordon Youth Center and the Canvas.



Financial Position



SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

June 30, 2015

ASSETS:	
CURRENT ASSETS:	
Cash and cash equivalents:	
Operating	\$ 488,552
Project Playground	35,192
Receivables:	
Accounts receivable	41,657
Grants receivable	225,761
Prepays and deposits	<u>39,656</u>
Total current assets	830,818
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, net	<u>278,581</u>
Total assets	<u>\$ 1,109,399</u>
LIABILITIES AND NET ASSETS:	
CURRENT LIABILITIES:	
Accounts payable	\$ 50,970
Accrued payroll expenses	36,055
Payable to Project Playground	35,192
Deferred revenue	41,273
Accrued compensation payable	<u>35,848</u>
Total current liabilities	<u>199,338</u>
NET ASSETS:	
Unrestricted net assets:	
Undesignated	628,997
Invested in equipment and leasehold improvements	<u>278,581</u>
Total unrestricted net assets	907,578
Temporarily restricted net assets	<u>2,483</u>
Total net assets	<u>910,061</u>
Total liabilities and net assets	<u>\$ 1,109,399</u>

*See SAIL's audited financial statements for the year ended June 30, 2015 for a complete presentation of SAIL's financial condition and results of operation.

Board of Directors



Kate Burkhart, President, Juneau

- Nome Receiving Home, 2002
- Clarksville DV Shelter, Board Member
- Volunteer Fundraiser: AK Legal Services, United Way of SE, Glory Hole, Juneau Arts and Humanities Council, KTOO/KRNN/KXLL Public Radio



Elizabeth Spence, Vice President, Juneau

- United Way of SE AK Leadership Council, former member
- Southeast Conference on Health and Social Services, former Board member
- Capital City Fire and Rescue EMS Volunteer
- Glacier Valley Rotary, former member
- Kids Vote, former Board member



Suzanne Williams, Secretary, Ketchikan

- Opportunity House, Board Member
- Community Connections, former Board Member
- Ketchikan Youth Football League, former Treasurer



Mary Gregg, Treasurer, Ketchikan

- Opportunity House, Board Chair
- Disability Law Center, former Board Member
- Tongass Federal Credit Union, former Chair
- Community Connections, former Board Member/President



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- Sitka Fisheries Advisory Commission
- Foundation Fighting Blindness
- KTOO Board, former member
- Governor's Council on Employment and Vocational Rehabilitation



Jeff Irwin, Gustavus

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- Gustavus Fire Department, Volunteer
- Councilman for Gustavus City Council
- Past Employee, SAIL



Cheryl M. Putnam

- National Alliance on Mental Illness former Board Member and President
- City and Borough of Juneau ADA Committee, Board Member
- Wilflower Court Resident Council, Vice President, Former President



Jason Burke, Juneau

- Rainforest Recovery Center Advisory Board member, Bartlett Regional Hospital
- Civil Air Patrol, 1st Lt.

Our Core Services: Information & Referral



SAIL replied to **579 INFORMATION AND REFERRAL** requests and **ASL INTERPRETERS*** were provided on nearly **200** occasions.

"I'm so glad SAIL was able to help fund my brother's project. The



cover is a really nice addition to the house and it's really gonna help when the snow comes."

- Owen, Juneau

**State funding for SAIL's Interpreter Referral Program was unfortunately eliminated after twenty years of support. Beginning FY16, SAIL is no longer able to provide this service to Southeast residents.*

"SAIL trained library staff city-wide this past year on serving individuals experiencing disabilities.... Having experienced professionals that are able to come give us updates and answer service related questions brings significant value to our organization."

- Robert Barr, Juneau Public Libraries Director, January 2015

Our Core Services: Independent Living Skills Training



645 individuals received **LIFE AND IL SKILLS TRAINING** through SAIL.



"I'm a new force in the workforce. Lookout, here I come!"

- Gwen, Ketchikan, on her first day back at work in more than four years after a life-altering fall.

"My chair was all broke down and no one would help me. I couldn't go anywhere. Then SAIL helped me. It was a long haul but they didn't quit and now I have this new chair, it's really good. It is kind of a miracle for me, it really is. I can go look out a window and all I have to do is push a button and it lifts me up and I can see out my window now."

- Ed, Metlakatla



"SAIL staff have been an instrumental part of my life structure while living in Juneau. I always look forward to seeing them. They're very helpful and have become good friends. Thank you!"

- Charles, Juneau

Our Core Services: Peer Support



"Bri LOVES ORCA! She gets excited about it every week!"

- Bri's Step-Dad, Sam, Juneau

SAIL provided more than
400 RECREATION
opportunities and
responded to nearly **100**
requests for additional
PEER SUPPORT.



"For the last six months when Krystal reviews her calendar she is excited that it is Tuesday and an ORCA day. After the outing, she comes home

more energized about her day. We only wish ORCA happened more often!"

- Wendy, Krystal's Guardian, Sitka

"He's doing things he's never done before, it's amazing! He's trying things we've never gotten him to do, and is now setting new goals for himself. He's always excited to see his friends, and comes home talking about them each week."

- Keehan's mom, Alicia, Juneau

